

WEBVTT

00:00:20.264 --> 00:00:23.504

Good afternoon, everyone and thank you for being

00:00:23.504 --> 00:00:27.184

here this afternoon. Apologize for it a few minutes delay on

00:00:27.184 --> 00:00:30.544

the start time and we have

00:00:30.544 --> 00:00:33.764

just recently become aware of an issue that may affect

00:00:33.764 --> 00:00:33.994

the event.

00:00:34.054 --> 00:00:35.344

Slightly.

00:00:36.404 --> 00:00:39.514

The feature for providing questions which is

00:00:39.514 --> 00:00:43.434

s an integral part of this event is not

00:00:43.434 --> 00:00:46.614

active. We are working to correct it, however, in the meantime, we

00:00:46.614 --> 00:00:50.964

we want to provide an email address that you can submit

00:00:50.964 --> 00:00:51.294

t questions to.

00:01:08.884 --> 00:01:12.024

That email address will be

00:01:12.024 --> 00:01:12.244

e small business.

00:01:13.214 --> 00:01:16.254

At Gov dot

00:01:16.254 --> 00:01:19.634

as.gov so throughout this event if you come up with

00:01:19.634 --> 00:01:23.444

h some questions, please send those questions to small

00:01:23.444 --> 00:01:25.764

business at gov.texas.gov.

00:01:34.944 --> 00:01:38.004

OK, well, we're gonna kick right on into this so we can address

00:01:38.004 --> 00:01:41.374
as much information as possible to get

00:01:41.374 --> 00:01:44.464
us started. I would definitely love to introduce

00:01:44.464 --> 00:01:48.204
Larry Mcmanus, who is the director of Business and Community development here

00:01:48.204 --> 00:01:51.284
within the Office of the Governor, the Texas Economic Development

00:01:51.284 --> 00:01:54.884
and Tourism Office. Larry, we'd love to hear some opening

00:01:54.884 --> 00:01:55.404
remarks from you, Sir.

00:01:57.874 --> 00:02:01.954
Thank you Jarvis for the introduction

00:02:01.954 --> 00:02:05.354
n. Hello and welcome. My name is Larry Mcmanus. I'm the director of

00:02:05.354 --> 00:02:08.474
business and community development for the economic development

00:02:08.474 --> 00:02:12.994
and Tourism Office here in the Governor's Office on

00:02:12.994 --> 00:02:16.514
n behalf of Governor Abbott and our executive director, Adriana Cruz, it

00:02:16.514 --> 00:02:19.834
is my honor to welcome you to our to the

00:02:19.834 --> 00:02:23.034
Governor's Small Business Series webinar, just the

00:02:23.034 --> 00:02:26.484
facts what you need to know about the Texas small business credit

00:02:26.484 --> 00:02:27.214
initiative.

00:02:28.344 --> 00:02:32.704
This webinar will provide small business owners and financial institutions

00:02:32.704 --> 00:02:36.814

the latest information about the Texas small Business Credit Initiative and

00:02:36.814 --> 00:02:41.134
it's expected rollout today when we hear from

00:02:41.134 --> 00:02:44.254
members of the Governors Economic Development

00:02:44.254 --> 00:02:47.824
t and finance team on this subject, we are

00:02:47.824 --> 00:02:50.974
delighted to have you participate as we expand on the

00:02:50.974 --> 00:02:54.124
connection of small business owners and aspiring entrepreneurs with the

00:02:54.124 --> 00:02:57.824
resources and information needed to start

00:02:57.824 --> 00:02:58.294
strengthening and.

00:02:58.354 --> 00:03:01.444
Grow a business our states

00:03:01.444 --> 00:03:04.664
s 3.1 million small businesses are

00:03:04.664 --> 00:03:07.794
the backbone of our economy and during

00:03:07.794 --> 00:03:11.844
g the pandemic, we saw first hand the resiliency of our state's

00:03:11.844 --> 00:03:15.234
s small businesses and their ability to pivot. Texas is one of the
leading

00:03:15.234 --> 00:03:19.564
states for small business job growth and our state small businesses are

00:03:19.564 --> 00:03:23.934
helping lead Texas lead the nation in an economic resurgence

00:03:23.934 --> 00:03:27.194
In fact, thanks to the small businesses, Texas has added back

00:03:27.194 --> 00:03:28.304
all jobs lost.

00:03:28.364 --> 00:03:32.224
To the pandemic and more surpassing

00:03:32.224 --> 00:03:34.324
pre pandemic employment levels.

00:03:37.294 --> 00:03:40.374
So Governor Abbott is committed to making Texas

00:03:40.374 --> 00:03:43.624
a place for business to succeed. And our small

00:03:43.624 --> 00:03:47.184
business assistance team is ready to assist small

00:03:47.184 --> 00:03:50.974
businesses, as is our economic development finance

00:03:50.974 --> 00:03:54.324
team. We are excited to bring you this information

00:03:54.324 --> 00:03:57.504
to you and I will turn it back to you Jarvis to get

00:03:57.504 --> 00:03:58.294
us started. Thank you.

00:03:59.614 --> 00:04:02.644
Thank you, Mr Mcmanus, and I'm

00:04:02.644 --> 00:04:05.914
aware that many of our audience members have been here since we started

00:04:05.914 --> 00:04:09.374
doing these webinars back at the start of 2020 and

00:04:09.374 --> 00:04:12.644
d those webinars were originally focused on pandemic assistance and

00:04:12.644 --> 00:04:15.894
not much has changed. We are still here

00:04:15.894 --> 00:04:19.394
in the ARPA funds as a lot of interest has been

00:04:19.394 --> 00:04:22.444
around the state small Business Credit initiative as well as

00:04:22.444 --> 00:04:25.944
Texas travel Industry Recovery grant we have testified

00:04:25.944 --> 00:04:28.974
that state small business credit initiative to be a Texas.

00:04:29.034 --> 00:04:32.664
Small business credit initiative and pleased to have

00:04:32.664 --> 00:04:36.194
today another member of the Office of the Governor, Mr Dan Payne, who
will be

00:04:36.194 --> 00:04:39.794
talking about the program and just the facts

00:04:39.794 --> 00:04:42.974
I'm additionally in addition to Dan, we have Nancy Nahmias who

00:04:42.974 --> 00:04:46.884
is another administrator of this program within our office. So I'd like
to introduce

00:04:46.884 --> 00:04:47.834
them both. Dan.

00:04:48.494 --> 00:04:49.934
Tell us a little bit about yourself.

00:04:52.364 --> 00:04:55.514
Hello and thank you everyone for attending this

00:04:55.514 --> 00:05:00.254
webinar. My name's Dan Point, I'm the program manager for TSB

00:05:00.254 --> 00:05:04.344
CI and Nancy Namas is the finance specialist

00:05:04.344 --> 00:05:07.784
on the tsci programs as

00:05:07.784 --> 00:05:11.614
well. We've been working closely with all departments

00:05:11.614 --> 00:05:15.684
within the Office of the Government, Governor, Economic

00:05:15.684 --> 00:05:18.794
Development and also with Treasury and our federal

00:05:18.794 --> 00:05:22.104
counterparts to get this program still stood

00:05:22.104 --> 00:05:22.514
up and.

00:05:22.574 --> 00:05:25.674
We are close to our signing

00:05:25.674 --> 00:05:28.724
of the allocation agreement with Treasury and so

00:05:28.724 --> 00:05:31.994
we are rapidly

00:05:31.994 --> 00:05:35.014
approaching the deadline for this program

00:05:35.014 --> 00:05:38.714
to go live and we're very excited about the

00:05:38.714 --> 00:05:43.214
interest we've received and looking forward to starting

00:05:43.214 --> 00:05:45.844
up and interacting with all of y'all in the program.

00:05:47.534 --> 00:05:51.364
Thank you, Dan, and thank you also, Nancy

00:05:51.364 --> 00:05:54.784
for being here. I love for you to just to say hello for us this morning,
Nancy.

00:06:02.974 --> 00:06:06.164
I'm pretty sure you said hello, we may

00:06:06.164 --> 00:06:09.554
have not hurt you, but good morning or afternoon to

00:06:09.554 --> 00:06:09.824
you, man.

00:06:11.904 --> 00:06:15.974
So we're going to get right on into the content and before we do, I

00:06:15.974 --> 00:06:19.384
also want to reiterate the email address we are having technical

00:06:19.384 --> 00:06:23.274
l difficulties with our Q&A feed. Normally we would have an option
for each

00:06:23.274 --> 00:06:26.394
of you right here in the platform of Microsoft

00:06:26.394 --> 00:06:29.424
t teams to submit your questions for us to

00:06:29.424 --> 00:06:32.724
respond and ask those to our panelists because that function is

00:06:32.724 --> 00:06:35.864
s not working properly at this time. You can send any

00:06:35.864 --> 00:06:39.254

nd all questions to small

00:06:39.254 --> 00:06:40.044
ll business at Gov.

00:06:40.114 --> 00:06:44.304
Dot texas.gov again, that's small

00:06:44.304 --> 00:06:47.464
business. One word at Gov

00:06:47.464 --> 00:06:51.894
texas.gov and we'll get to those

00:06:51.894 --> 00:06:56.044
appropriately. So Dan, Pauline is going to tell us a lot about this
program

00:06:56.044 --> 00:06:59.084
and between myself and our behind the scenes crew, we'll come up with

00:06:59.084 --> 00:07:02.454
h some questions that we think are some frequently asked questions that
Dan

00:07:02.454 --> 00:07:06.934
and Nancy have or receive regularly. But again

00:07:06.934 --> 00:07:09.944
that's what I said. Feel free to email as many as you can to

00:07:09.944 --> 00:07:10.134
o that.

00:07:10.184 --> 00:07:13.434
Email inbox as we want to address the questions that

00:07:13.434 --> 00:07:16.694
are on your mind. So Dan, I'm gonna give it over to you to

00:07:16.694 --> 00:07:18.974
o tell us all the facts about this program, Sir.

00:07:21.934 --> 00:07:25.004
Thank you Jarvis so as

00:07:25.004 --> 00:07:29.074
s mentioned SBCI 2.0 has gone live. It's

00:07:29.074 --> 00:07:32.454
s part of a reissuance

00:07:32.454 --> 00:07:35.784
of SBCI and refunding of SBC 1.0

00:07:35.784 --> 00:07:38.964
which was created under the small Business Jobs Act

00:07:38.964 --> 00:07:43.014
in 2010 and this authorization

00:07:43.014 --> 00:07:46.284
n is under the ARPA, the American Rescue Plan Act.

00:07:47.904 --> 00:07:51.114
In this re authorization the

00:07:51.114 --> 00:07:54.334
e federal government has increased the funding

00:07:54.334 --> 00:07:57.614
to \$10 billion for all states

00:07:57.614 --> 00:08:01.774
collectively of which Texas is allocated up

00:08:01.774 --> 00:08:05.114
to 472 million of

00:08:05.114 --> 00:08:08.734
the approved programs. Texas is going to be operating a

00:08:08.734 --> 00:08:11.684
apital access program and a loan guarantee program.

00:08:17.124 --> 00:08:20.664
The Capital Access program is

00:08:20.664 --> 00:08:23.944
an incentive program

00:08:23.944 --> 00:08:27.214
to help lenders feel more comfortable and

00:08:27.214 --> 00:08:31.614
reduce risk in lending to small businesses

00:08:31.614 --> 00:08:35.044
and SETI businesses. That's the focus of

00:08:35.044 --> 00:08:38.374
the program. We want small businesses and

00:08:38.374 --> 00:08:41.614
SETI stands for socially and economically disadvantaged.

00:08:41.674 --> 00:08:44.964
Individuals, those with

00:08:44.964 --> 00:08:48.804
reduced access to capital to have

00:08:48.804 --> 00:08:52.124
e a to not have a reduced access to

00:08:52.124 --> 00:08:56.424
capital. So this is too insensitive incentivize

00:08:56.424 --> 00:08:59.824
lenders to lend to those businesses and those business

00:08:59.824 --> 00:09:03.144
owners and owners in SETI areas

00:09:03.144 --> 00:09:06.654
as for the capital access

00:09:06.654 --> 00:09:10.154
s program, the way that functions is

00:09:10.154 --> 00:09:11.784
that a loan loss reserve account?

00:09:11.854 --> 00:09:15.534
Is created for each

00:09:15.534 --> 00:09:18.204
financial institution that is participating in the CAP program.

00:09:19.854 --> 00:09:23.974
When the financial institution enrolls alone

00:09:23.974 --> 00:09:27.474
they will contribute up to 3.5% of

00:09:27.474 --> 00:09:30.744
the loan amount and the borrower will match

00:09:30.744 --> 00:09:31.164
that.

00:09:31.934 --> 00:09:35.154
So that's a total of 7

00:09:35.154 --> 00:09:38.604
and that's a maximum. It can be less and

00:09:38.604 --> 00:09:42.364
that's on the lenders discretion

00:09:42.364 --> 00:09:45.714
though we do target the higher amounts for

00:09:45.714 --> 00:09:49.044
SETI specific businesses, SETI qualifying businesses

00:09:49.044 --> 00:09:52.314
and very small businesses with fewer than

00:09:52.314 --> 00:09:58.614
10 employees. So those amounts are contributed

00:09:58.614 --> 00:10:01.454
as premium payments to the loan loss reserve.

00:10:01.504 --> 00:10:04.764
Account for that lender. The state then matches

00:10:04.764 --> 00:10:08.114
those contributions in total, so it can

00:10:08.114 --> 00:10:11.244
be up to 14% of an

00:10:11.244 --> 00:10:14.434
enrolled loan contributed to the loan loss reserve account.

00:10:15.064 --> 00:10:18.834
That account builds and when

00:10:18.834 --> 00:10:22.044
as the financial institution enrolls eligible

00:10:22.044 --> 00:10:25.154
loans and if the financial

00:10:25.154 --> 00:10:28.564
institution has a default, it

00:10:28.564 --> 00:10:32.594
t can claim, it can submit a claim against those funds for

00:10:32.594 --> 00:10:35.714
losses incurred from enrolled loans.

00:10:37.634 --> 00:10:40.904
For our allocations of

00:10:40.904 --> 00:10:44.304
the 472 million we

00:10:44.304 --> 00:10:47.604
e are allocating 113.8 million to

00:10:47.604 --> 00:10:51.374
CAP program. We're estimating that the loan loss reserve

00:10:51.374 --> 00:10:54.724
contributions that the state will contribute

00:10:54.724 --> 00:10:58.234
to all loan loss reserve accounts in the first year is

00:10:58.234 --> 00:11:02.374
8.5 million and we estimate

00:11:02.374 --> 00:11:05.894
that 2300 loans will be enrolled in the program

00:11:05.894 --> 00:11:06.784
in the first year.

00:11:09.164 --> 00:11:12.634
I see some questions coming up as far

00:11:12.634 --> 00:11:16.444
as interest rates on the loan programs

00:11:16.444 --> 00:11:20.434
and that is the terms of the loans

00:11:20.434 --> 00:11:24.294
are wholly determined between the lender and the borrower

00:11:24.294 --> 00:11:27.904
and then the loans are submitted to the program

00:11:27.904 --> 00:11:28.294
for enrollment.

00:11:30.554 --> 00:11:34.984
There is a published use of funds. I don't

00:11:34.984 --> 00:11:40.024
have it on the slide here. There's a

00:11:40.024 --> 00:11:43.164
volume of information that we weren't able to fit

00:11:43.164 --> 00:11:47.314
in this webinar in the presentation, so

00:11:47.314 --> 00:11:50.804
that will be provided will be in the

00:11:50.804 --> 00:11:54.494
rules and also in the participation agreement to

00:11:54.494 --> 00:11:58.294
be signed between the financial institutions and

00:11:58.294 --> 00:11:58.704
the state.

00:12:00.484 --> 00:12:04.824
I see. A question on borrower credit

00:12:04.824 --> 00:12:08.804
that is again between the financial institution

00:12:08.804 --> 00:12:12.054
n and the borrower, the state does

00:12:12.054 --> 00:12:14.704
not interfere or dictate loan terms.

00:12:20.734 --> 00:12:24.444
Let's see other questions, OK

00:12:24.444 --> 00:12:27.924
who just borrowing need to go to in order to get the

00:12:27.924 --> 00:12:31.874
loan? The borrower should contact their preferred

00:12:31.874 --> 00:12:35.454
lender and inquire about the lenders

00:12:35.454 --> 00:12:39.034
participation in the TSP

00:12:39.034 --> 00:12:42.754
PCI program. So that will encourage lender participation

00:12:42.754 --> 00:12:45.824
and then encourage and then the lender

00:12:45.824 --> 00:12:49.714
will be able to work with the borrower on a

00:12:49.714 --> 00:12:50.844
qualified loan.

00:12:50.924 --> 00:12:51.574
To enroll.

00:12:55.204 --> 00:12:58.284
Moving on to the second

00:12:58.284 --> 00:13:01.734
program, we're also going to operate

00:13:01.734 --> 00:13:05.674
a loan guarantee program. This is more straightforward

00:13:05.674 --> 00:13:09.684
the through the program we will be guaranteeing

00:13:09.684 --> 00:13:12.704
loans of up to 20 million however

00:13:12.704 --> 00:13:15.884
r, the strong focus is going to be on loans of up

00:13:15.884 --> 00:13:19.104
to 5,000,000 or less

00:13:19.104 --> 00:13:22.964
or capital access there is a firm

00:13:22.964 --> 00:13:25.974
rm cap of loan amounts at \$5 million.

00:13:26.054 --> 00:13:29.274
So the target for both programs

00:13:29.274 --> 00:13:32.614
is 5,000,000 less but the LGP program

00:13:32.614 --> 00:13:36.044
m has the ability to go up to 20 million to

00:13:36.044 --> 00:13:39.954
o do so, financial institution would have to

00:13:39.954 --> 00:13:43.004
request make a special request to go over the 5,000,000 mark.

00:13:44.034 --> 00:13:47.104
We anticipate that the federal

00:13:47.104 --> 00:13:50.164
allocation for the loan guarantee program will be 300 and

00:13:50.164 --> 00:13:54.164
lion. We're looking forward

00:13:54.164 --> 00:13:57.524
to hopefully guaranteeing 25.6 million loans in

00:13:57.524 --> 00:14:00.764
the first year or \$25.6 million.

00:14:00.924 --> 00:14:04.554
In guarantees in first year and that should be

00:14:04.554 --> 00:14:07.714
on 520

00:14:07.714 --> 00:14:07.984
loans approximately.

00:14:11.244 --> 00:14:14.324
I see a question can municipalities

00:14:14.324 --> 00:14:17.534
s tap into if they offer

00:14:17.534 --> 00:14:18.574
offer USDA revolving loans?

00:14:18.744 --> 00:14:22.294
That is good question

00:14:22.294 --> 00:14:25.494
I'm going to have to research that if you can. If

00:14:25.494 --> 00:14:30.314
you've sent us an e-mail, we will respond to that in.

00:14:30.974 --> 00:14:32.804
Short order hopefully.

00:14:35.254 --> 00:14:39.034
The current setup

00:14:39.034 --> 00:14:42.984
and the current vision is that it will be insured depository

00:14:42.984 --> 00:14:48.334
institutions, insured credit unions

00:14:48.334 --> 00:14:48.844
and cdfis.

00:14:49.424 --> 00:14:53.024
Potentially if

00:14:53.024 --> 00:14:56.424
f the municipality can work with CDF I there might be

00:14:56.424 --> 00:15:00.454
some joint opportunity there. I'm not

00:15:00.454 --> 00:15:03.814
certain, but there is also Treasury guidance available on

00:15:03.814 --> 00:15:06.754
n that and we'll have links at the end of the slide.

00:15:15.424 --> 00:15:18.864
And that was a perfect segue to this slide

00:15:18.864 --> 00:15:22.664
Financial institutions, banks, Credit Union, CDF

00:15:22.664 --> 00:15:25.964
eyes are eligible to participate in the program. We

00:15:25.964 --> 00:15:29.214
re currently finalizing

00:15:29.214 --> 00:15:33.104
ng the application portal for financial institutions to log in

00:15:33.104 --> 00:15:36.444
and submit their information to apply to participate

00:15:36.444 --> 00:15:40.594
in the program the website

00:15:40.594 --> 00:15:45.484
te for the portal is listed on the slide tsci

00:15:45.484 --> 00:15:45.734
gov.

00:15:45.794 --> 00:15:49.344
Dot texas.gov so if you go

00:15:49.344 --> 00:15:52.354
there you'll see an email sign up

00:15:52.354 --> 00:15:55.704
I believe many of you may have

00:15:55.704 --> 00:15:59.054
already signed up through that. If you haven't, please do so. Where

00:15:59.054 --> 00:16:02.314
you'll get any email notifications from

00:16:02.314 --> 00:16:06.404
the program about things like go live dates

00:16:06.404 --> 00:16:09.384
tes. So that's and any other changes that may come up.

00:16:14.554 --> 00:16:18.774
Amount of information required for applications

00:16:18.774 --> 00:16:22.174
Financial institutions will have to

00:16:22.174 --> 00:16:26.004
provide information evidencing financial

00:16:26.004 --> 00:16:29.124
stability as well as information on boards and

00:16:29.124 --> 00:16:32.824
d a number of treasury required reporting

00:16:32.824 --> 00:16:33.564
information.

00:16:38.734 --> 00:16:42.464
We anticipate the portal to go

00:16:42.464 --> 00:16:43.964
live early January.

00:16:46.254 --> 00:16:49.484
I see a I see a

00:16:49.484 --> 00:16:52.494
question from the chat how large can a business be to

00:16:52.494 --> 00:16:56.144
o access the program we

00:16:56.144 --> 00:16:59.604
e will get to that shortly. Perfect

00:16:59.604 --> 00:17:02.764
perfect timing. Loans can be enrolled if the borrower

00:17:02.764 --> 00:17:06.484
meets the following criteria. There are different size requirements

00:17:06.484 --> 00:17:09.614
for different portions, very small

00:17:09.614 --> 00:17:14.584
businesses are included with SETI businesses

00:17:14.584 --> 00:17:16.464
for the targeting of this program.

00:17:16.564 --> 00:17:20.194
So higher guarantee amounts, higher loan

00:17:20.194 --> 00:17:24.754
loss reserve contributions can be provided for

00:17:24.754 --> 00:17:28.264
very small businesses with fewer than 10 employees and

00:17:28.264 --> 00:17:32.404
SETI businesses, but we

00:17:32.404 --> 00:17:35.434
also will enroll loans to businesses

00:17:35.434 --> 00:17:39.384
s with 499 or fewer employees, so

00:17:39.384 --> 00:17:44.094
up to 499 employees nonprofits

00:17:44.094 --> 00:17:47.644
s are also eligible. Businesses should be domiciled.

00:17:47.694 --> 00:17:50.964
In Texas and 51% or more

00:17:50.964 --> 00:17:53.564
of their employees should be located within the state.

00:17:58.044 --> 00:18:01.134
To qualify for the SETI

00:18:01.134 --> 00:18:04.944
portion, these are some of the requirements

00:18:04.944 --> 00:18:08.344
we're looking to capture

00:18:08.344 --> 00:18:12.454
all ways in which a business or

00:18:12.454 --> 00:18:16.074
an owner of a business could be considered

00:18:16.074 --> 00:18:20.024
SETI socially, economically disadvantaged individual

00:18:20.024 --> 00:18:23.944
So SETI ownerships in the CDF I investment area.

00:18:26.744 --> 00:18:27.954
Seti.

00:18:29.024 --> 00:18:32.754
And that would qualify the business for those

00:18:32.754 --> 00:18:36.034
higher guarantee

00:18:36.034 --> 00:18:38.604
and loan loss reserve contribution amounts.

00:18:42.324 --> 00:18:45.984
The participation agreement

00:18:45.984 --> 00:18:49.044
after the FBI provides information through

00:18:49.044 --> 00:18:52.224
h the portal, the participation agreement will

00:18:52.224 --> 00:18:56.454
be compiled and provided to the FBI

00:18:56.454 --> 00:18:59.564
for signature and then sent

00:18:59.564 --> 00:19:03.514
back. There's a requirement for a wet signature on

00:19:03.514 --> 00:19:06.974
that per statute, so after it

00:19:06.974 --> 00:19:11.894
sent back, we can then approve the RFI to participate in

00:19:11.894 --> 00:19:12.554
the program.

00:19:13.034 --> 00:19:16.374
Once they're once

00:19:16.374 --> 00:19:19.574
they're approved and able to participate, they can

00:19:19.574 --> 00:19:22.964
enroll loans through the portal and submit claims through

00:19:22.964 --> 00:19:27.254
the portal as well should there be defaults in their enrolled portfolio.

00:19:33.814 --> 00:19:37.774
There are reporting requirements as

00:19:37.774 --> 00:19:41.494
well. Treasury has a number of records

00:19:41.494 --> 00:19:45.114
reporting requirements, and there's a link to them at the end of the

00:19:45.114 --> 00:19:48.374
webinar. They are out there on treasuries, SBC

00:19:48.374 --> 00:19:51.884
I website. So many of those are

00:19:51.884 --> 00:19:52.694
Treasury mandated.

00:19:54.064 --> 00:19:57.394
We are the state is required to

00:19:57.394 --> 00:20:00.484
provide reports to treasury within 30 days from the end

00:20:00.484 --> 00:20:03.964
of each quarter. So we require

00:20:03.964 --> 00:20:07.044
reports from the participating financial institutions

00:20:07.044 --> 00:20:10.054
within 15 days to give us both the same amount

00:20:10.054 --> 00:20:13.504
of time to compile and provide

00:20:13.504 --> 00:20:14.024
that information.

00:20:16.074 --> 00:20:19.564
And this information will be further spelled

00:20:19.564 --> 00:20:23.034
out within the participation agreement between the state and

00:20:23.034 --> 00:20:23.424
the FBI.

00:20:29.894 --> 00:20:33.134
Alright, question

00:20:33.134 --> 00:20:36.894
Interest rates are always concerned for borrowers

00:20:36.894 --> 00:20:39.964
Will there be any loan interest caps mandated by

00:20:39.964 --> 00:20:43.534
the state? The state does

00:20:43.534 --> 00:20:46.614
not the terms of the loan

00:20:46.614 --> 00:20:49.774
n is strictly the agreement between the FBI

00:20:49.774 --> 00:20:53.524
and the borrower. The state does not dictate terms.

00:20:53.734 --> 00:20:56.874
For these programs

00:20:56.874 --> 00:20:59.884
So whatever the borrower agrees to with the

00:20:59.884 --> 00:21:02.914
FBI, whatever the FI can offer

00:21:02.914 --> 00:21:06.444
the borrower, those are the terms of

00:21:06.444 --> 00:21:09.764
the loan. Our hope is

00:21:09.764 --> 00:21:12.954
that these programs will reduce the

00:21:12.954 --> 00:21:16.824
risk for lenders so that they may be able to offer a lower

00:21:16.824 --> 00:21:20.754
rate, but we do not dictate caps on

00:21:20.754 --> 00:21:23.584
those. Another question are existing Texas.

00:21:23.634 --> 00:21:27.934
Small businesses or new Texas small businesses access

00:21:27.934 --> 00:21:32.704
these programs directly to the state, whereas everything intermediated
through the

00:21:32.704 --> 00:21:33.344
FBI.

00:21:34.344 --> 00:21:38.034
The FBI or the entities that will be

00:21:38.034 --> 00:21:41.694
participating in the program and they will then

00:21:41.694 --> 00:21:45.124
be providing the loans to the borrowers. So if you are

00:21:45.124 --> 00:21:48.594
a small business owner, we encourage you to speak to

00:21:48.594 --> 00:21:52.004
your preferred lender and encourage

00:21:52.004 --> 00:21:55.444
them to participate in the program so that they may be

00:21:55.444 --> 00:21:58.774

able to provide you a loan, but the

00:21:58.774 --> 00:22:02.004
terms that you all agree to that could be enrolled

00:22:02.004 --> 00:22:02.734
in the program.

00:22:06.414 --> 00:22:09.734
Is there another question? Is there a

00:22:09.734 --> 00:22:12.854
requirement to retain or create new jobs? There's not

00:22:12.854 --> 00:22:15.814
a jobs requirement for these programs.

00:22:19.034 --> 00:22:21.434
OK. Finish that one, yes.

00:22:23.944 --> 00:22:27.364
Next slide, annual reporting as

00:22:27.364 --> 00:22:30.464
well is due to the bank no later than

00:22:30.464 --> 00:22:33.884
February, February 15th of each year from

00:22:33.884 --> 00:22:34.474
the FBI's.

00:22:35.354 --> 00:22:39.054
So there will be a reporting mechanism

00:22:39.054 --> 00:22:42.394
in the portal to upload required document

00:22:42.394 --> 00:22:45.674
and enter required information and then the explanations

00:22:45.674 --> 00:22:49.104
related to those and should additional information or

00:22:49.104 --> 00:22:52.474
documentation be required we can

00:22:52.474 --> 00:22:55.284
an allow the EFIS to upload those.

00:22:55.354 --> 00:22:57.484
As well.

00:22:58.814 --> 00:23:02.004

So that's most things are going to take

00:23:02.004 --> 00:23:02.864
place through the portal.

00:23:07.274 --> 00:23:09.964
We are currently in the.

00:23:10.684 --> 00:23:14.184
Allocation agreement, review phase with the

00:23:14.184 --> 00:23:17.744
Department of Treasury, we estimate that we will be signing

00:23:17.744 --> 00:23:21.204
the allocation agreement early

00:23:21.204 --> 00:23:24.454
January, following which we have 90 days to stand

00:23:24.454 --> 00:23:28.724
up the program and open it to FIS to

00:23:28.724 --> 00:23:32.684
participate. So we are looking at a

00:23:32.684 --> 00:23:35.074
March participation go live date.

00:23:38.604 --> 00:23:42.274
And signing up at the TSP PCI DOT

00:23:42.274 --> 00:23:45.614
texas.gov website will

00:23:45.614 --> 00:23:48.884
give you notifications for when that

00:23:48.884 --> 00:23:52.244
go live occurs and leading up to

00:23:52.244 --> 00:23:54.054
it, notifications that when it will be happening.

00:23:56.614 --> 00:23:59.764
I see a question from the chat about

00:23:59.764 --> 00:24:03.134
a list of participating vendor lenders

00:24:03.134 --> 00:24:06.534
Yes, we will be publishing a list of

00:24:06.534 --> 00:24:09.564

lenders. We are also seeking to enroll as many lenders as

00:24:09.564 --> 00:24:13.244
s we can. So if you have a lender that you've worked

00:24:13.244 --> 00:24:16.414
with in the past and have a good relationship

00:24:16.414 --> 00:24:19.934
with, please recommend them to enroll in the

00:24:19.934 --> 00:24:21.884
program or inquire about it where.

00:24:23.034 --> 00:24:25.274
Very much seeking to.

00:24:26.104 --> 00:24:29.344
Get a large

00:24:29.344 --> 00:24:32.944
distribution network for this program. So the more

00:24:32.944 --> 00:24:36.804
lenders that about it and are interested in it, the better

00:24:36.804 --> 00:24:40.334
and we're hoping that small businesses can help us on that end

00:24:40.334 --> 00:24:43.554
as well. So everyone who can get the

00:24:43.554 --> 00:24:46.724
word out is help to the program into

00:24:46.724 --> 00:24:46.944
o the state.

00:24:52.024 --> 00:24:55.694
Questions and answers? Are there any other

00:24:55.694 --> 00:24:58.154
questions on the programs, anything I've talked about?

00:24:59.424 --> 00:25:02.834
Alright, question from the chat. Are there any special

00:25:02.834 --> 00:25:03.644
provisions for?

00:25:04.374 --> 00:25:08.514
The OSB, SDV OSB.

00:25:09.914 --> 00:25:11.164

There are.

00:25:12.574 --> 00:25:15.954
Some veteran, I believe

00:25:15.954 --> 00:25:19.334
that's part of the reporting, but

00:25:19.334 --> 00:25:22.924
we're not targeting

00:25:22.924 --> 00:25:23.124
additional.

00:25:24.894 --> 00:25:28.154
LOTR contribution limits

00:25:28.154 --> 00:25:31.494
or loan guarantee amounts based on

00:25:31.494 --> 00:25:35.604
n those designations, what are the maximum and minimum amounts

00:25:35.604 --> 00:25:38.904
of loans minimum, so the minimum loan amount

00:25:38.904 --> 00:25:42.324
for both programs cap and the LGP

00:25:42.324 --> 00:25:45.474
is \$5000 and the maximum

00:25:45.474 --> 00:25:48.914
amount for cap is 5,000,000

00:25:48.914 --> 00:25:53.114
0. The max targeted amount for LGP is 5

00:25:53.114 --> 00:25:53.174
000,000 though.

00:25:53.234 --> 00:25:56.424
With a special request

00:25:56.424 --> 00:25:59.714
FBI the LGP per

00:25:59.714 --> 00:26:01.864
P per loan amount could be up to 20 million.

00:26:03.124 --> 00:26:06.494
Another question from the chat, what all business

00:26:06.494 --> 00:26:10.694

documents are required and was the minimum credit

00:26:10.694 --> 00:26:13.764
score required those requirements

00:26:13.764 --> 00:26:18.584
s will be between the borrower and the financial institution
participating

00:26:18.584 --> 00:26:22.834
in the program. The state does not dictate required

00:26:22.834 --> 00:26:26.324
documentation, that's

00:26:26.324 --> 00:26:28.804
strictly between the lender and the borrower.

00:26:35.014 --> 00:26:37.124
OK. Any other questions?

00:26:45.784 --> 00:26:48.824
How can the funds be used

00:26:48.824 --> 00:26:51.874
We will have a list of use of

00:26:51.874 --> 00:26:54.924
funds published on

00:26:54.924 --> 00:26:55.064
the.

00:26:55.904 --> 00:26:59.104
Landing page after the TS

00:26:59.104 --> 00:27:02.924
BC i.gov.texas.gov page is

00:27:02.924 --> 00:27:08.294
our current placeholder landing page. It will be updated with

00:27:08.294 --> 00:27:11.924
additional information as we go forward

00:27:11.924 --> 00:27:15.374
and I will be sure to include that as well. That seems to be

00:27:15.374 --> 00:27:16.554
a popular question.

00:27:18.954 --> 00:27:21.754
How do we know if we qualify for this program?

00:27:23.094 --> 00:27:26.944
So depends if you are a small business or

00:27:26.944 --> 00:27:30.654
financial institution. If you're a financial

00:27:30.654 --> 00:27:34.054
institution, we encourage you to apply

00:27:34.054 --> 00:27:37.684
and reach out. Apply and there will be once portals

00:27:37.684 --> 00:27:38.394
open.

00:27:38.574 --> 00:27:42.114
A number of

00:27:42.114 --> 00:27:45.404
information fields and document uploads to provide and we'll

00:27:45.404 --> 00:27:48.724
enroll you as far as

00:27:48.724 --> 00:27:52.424
s borrowers, it is the size of the business

00:27:52.424 --> 00:27:52.914
or the.

00:27:53.184 --> 00:27:56.414
Or

00:27:56.414 --> 00:28:00.104
nonprofit and also the SETI designation

00:28:00.104 --> 00:28:00.204

00:28:00.954 --> 00:28:04.154
Is a target, but not a

00:28:04.154 --> 00:28:08.114
requirement, so fewer than 499 employees

00:28:08.114 --> 00:28:09.684
should qualify you.

00:28:14.734 --> 00:28:18.514
ERC and PPP have any

00:28:18.514 --> 00:28:20.094
impact on these programs? No.

00:28:21.964 --> 00:28:25.134

It's a straightforward one can community

00:28:25.134 --> 00:28:27.804

y participate in the programs?

00:28:28.444 --> 00:28:32.794

By community I assume you're

00:28:32.794 --> 00:28:36.434

e referring to municipalities or local governments

00:28:36.434 --> 00:28:40.634

in which case there's the potential

00:28:40.634 --> 00:28:43.974

for participation through cdfis, so I'd encourage you to reach out to

00:28:43.974 --> 00:28:48.024

your local cdfis to see if

00:28:48.024 --> 00:28:51.154

they are participating in the program and if there's a way that

00:28:51.154 --> 00:28:52.684

y'all can work together.

00:28:59.394 --> 00:29:02.554

Funding to buy a trucking company

00:29:02.554 --> 00:29:06.464

question about funding to buy a trucking company

00:29:06.464 --> 00:29:09.924

So for buying companies there's.

00:29:13.264 --> 00:29:17.604

Funds may be used for acquisitions

00:29:17.604 --> 00:29:18.074

just not.

00:29:18.944 --> 00:29:22.064

Buy outs of partner interests, so if

00:29:22.064 --> 00:29:25.514

you're an owner of a company, you can't buy out your

00:29:25.514 --> 00:29:29.274

partner, but if you're looking to purchase the assets of another

00:29:29.274 --> 00:29:32.394

company or ownership interest of another company, that

00:29:32.394 --> 00:29:33.164
would be allowable.

00:29:47.724 --> 00:29:50.954
Will there be targeted industries and multiple

00:29:50.954 --> 00:29:53.994
rounds of applications? No. Targeted

00:29:53.994 --> 00:29:58.004
industries, just sizes of businesses and

00:29:58.004 --> 00:30:01.884
settis obviously and as far

00:30:01.884 --> 00:30:05.504
r as rounds, this will be a 10 year

00:30:05.504 --> 00:30:08.864
program. The federal allocation is divided

00:30:08.864 --> 00:30:12.044
up into 3 tranches and once we once

00:30:12.044 --> 00:30:15.124
a state expands by allocating

00:30:15.124 --> 00:30:17.564
or contributing to a loan loss reserve.

00:30:17.614 --> 00:30:20.704
Account 80% of the first tranche

00:30:20.704 --> 00:30:24.064
it can apply to receive the second tranche

00:30:24.064 --> 00:30:27.554
e and so, but the program will remain open for a

00:30:27.554 --> 00:30:29.014
minimum of 10 years.

00:30:36.054 --> 00:30:39.204
What are the nonprofit

00:30:39.204 --> 00:30:42.464
requirements to be eligible? If you can send us that

00:30:42.464 --> 00:30:46.094
in an email if you have we

00:30:46.094 --> 00:30:49.334
we will respond to that. I wanna get you a detailed

00:30:49.334 --> 00:30:52.524
response for that do nonprofits

00:30:52.524 --> 00:30:55.974
s have different requirements? Again, we will send

00:30:55.974 --> 00:30:58.284
d you a response via e-mail for that.

00:30:59.824 --> 00:31:03.404
Is it open to new business ventures

00:31:03.404 --> 00:31:08.024
It is open to startups. Startups are

00:31:08.024 --> 00:31:11.094
eligible, but again, it's through

00:31:11.094 --> 00:31:15.944
the relationship with FBI. The FBI

00:31:15.944 --> 00:31:18.224
would provide would enroll the loan into the program.

00:31:41.074 --> 00:31:45.174
What kind of interest on the loans also

00:31:45.174 --> 00:31:48.384
o, are the loans forgiven? This is not a loan

00:31:48.384 --> 00:31:52.804
forgiveness program the interest

00:31:52.804 --> 00:31:56.064
t rates will be dictated by

00:31:56.064 --> 00:31:59.484
the agreement between the borrower and the financial

00:31:59.484 --> 00:32:02.804
institution. So borrower would apply for a loan

00:32:02.804 --> 00:32:06.554
at its preferred lender who is participating

00:32:06.554 --> 00:32:07.054
in the program.

00:32:07.784 --> 00:32:11.024
They would make that loan. That loan would be

00:32:11.024 --> 00:32:12.354
enrolled into the program.

00:32:13.364 --> 00:32:16.824

So the terms not dictated by the state

00:32:16.824 --> 00:32:20.854

that is strictly between the borrower and the financial institution.

00:32:25.104 --> 00:32:27.244

Do the efis have?

00:32:28.354 --> 00:32:32.394

Lending goals the

00:32:32.394 --> 00:32:36.394

we do request when the financial institutions apply

00:32:36.394 --> 00:32:39.634

y, that they provide us their capacity for participation

00:32:39.634 --> 00:32:42.774

in the programs that they would like to

00:32:42.774 --> 00:32:46.674

participate in. So we don't have hard targets

00:32:46.674 --> 00:32:49.764

for lenders. We know that there

00:32:49.764 --> 00:32:53.284

lenders portfolio and ability

00:32:53.284 --> 00:32:57.074

to participate is going to be different, so it will be

00:32:57.074 --> 00:32:58.484

based on their own.

00:32:58.534 --> 00:33:01.684

Financial situation and

00:33:01.684 --> 00:33:05.484

what they're able to do given their financial

00:33:05.484 --> 00:33:06.184

and capital position.

00:33:10.084 --> 00:33:10.714

OK.

00:33:16.714 --> 00:33:20.144

We've had a couple questions regarding

00:33:20.144 --> 00:33:25.204

use of funds and I will read you

00:33:25.204 --> 00:33:29.114
a statute, a brief statute from

00:33:29.114 --> 00:33:33.534
the SBC, I from Treasury, SSCI Statute

00:33:33.534 --> 00:33:37.294
so each financial institution lender must obtain

00:33:37.294 --> 00:33:40.474
an assurance from the borrower affirming that the loan

00:33:40.474 --> 00:33:43.894
proceeds will be used for a business purpose

00:33:43.894 --> 00:33:47.024
A business purpose includes but is not limited to.

00:33:47.084 --> 00:33:50.724
Start up costs, working capital, franchise

00:33:50.724 --> 00:33:55.234
fees and acquisition of equipment inventory or

00:33:55.234 --> 00:33:58.354
services used in the

00:33:58.354 --> 00:34:03.004
production, manufacturing, or delivery of a business's goods

00:34:03.004 --> 00:34:06.324
services or in the

00:34:06.324 --> 00:34:09.984
purchase, construction, renovation, or tenant improvement of

00:34:09.984 --> 00:34:13.284
an eligible place of business that is not

00:34:13.284 --> 00:34:17.684
for passive real estate investment purposes. SBC i

00:34:17.684 --> 00:34:17.684
I funds.

00:34:17.734 --> 00:34:21.514
May be used to purchase any tangible

00:34:21.514 --> 00:34:24.924
or intangible assets except goodwill

00:34:24.924 --> 00:34:28.174
The term business purpose excludes acquiring or

00:34:28.174 --> 00:34:31.434
lding passive investments in real

00:34:31.434 --> 00:34:35.004
al estate, the purchase of securities and

00:34:35.004 --> 00:34:35.464
lobbying activities.

00:34:39.824 --> 00:34:42.944
It's a long definition. There's a lot

00:34:42.944 --> 00:34:47.234
of information there. We will post that and we will reply to

00:34:47.234 --> 00:34:51.284
any emails we received on use of funds

00:34:51.284 --> 00:34:51.734
with that.

00:34:52.824 --> 00:34:53.484
Statue.

00:34:54.744 --> 00:34:56.224
Hello Dan, I have a question.

00:34:56.894 --> 00:35:00.454
Yes, hi, this question came into

00:35:00.454 --> 00:35:02.694
the Small Business Act Gov dot Texas.

00:35:03.464 --> 00:35:08.654
Dot Gov Email inbox and I wanted to address

00:35:08.654 --> 00:35:11.694
it because it's a question that we get regularly as a part of the

00:35:11.694 --> 00:35:15.284
small business team and this one came in for the TSC

00:35:15.284 --> 00:35:18.494
I program. So this comes from Margaret Margaret Michaels

00:35:18.494 --> 00:35:21.684
with the Ezra Joel Group and her question is my

00:35:21.684 --> 00:35:24.984
my question is are there any grants? This is our first time

00:35:24.984 --> 00:35:28.494
n this platform for information and

00:35:28.494 --> 00:35:32.294

I wanted to say some things before hand over to

00:35:32.294 --> 00:35:33.674

to you about this specific program.

00:35:33.724 --> 00:35:36.894

So grants are often very popular

00:35:36.894 --> 00:35:40.574

in the sense that of course the difference between a grant and a loan is usually

00:35:40.574 --> 00:35:45.214

that grant doesn't have a payback component to it and

00:35:45.214 --> 00:35:48.564

this being a funding source that is coming from

00:35:48.564 --> 00:35:52.654

m the federal government separately from the

00:35:52.654 --> 00:35:55.674

two that I alluded to earlier, the PPP

00:35:55.674 --> 00:36:00.454

P and the idle which were under the CARES Act, they

00:36:00.454 --> 00:36:03.694

y each had a grant

00:36:03.694 --> 00:36:03.744

component.

00:36:03.804 --> 00:36:07.084

To it, meaning that the loans were forgiven

00:36:07.084 --> 00:36:12.644

which was an earlier question, or it's had a straightforward grant

00:36:12.644 --> 00:36:14.984

You mentioned, Dan, I believe you said that this is not.

00:36:15.894 --> 00:36:19.044

A grant program or have a

00:36:19.044 --> 00:36:21.514

grant component, is that correct, Sir? I'd like for you to elaborate on that.

00:36:22.614 --> 00:36:25.694

Correct, this is not a grant

00:36:25.694 --> 00:36:28.884

program. This is a low A

00:36:28.884 --> 00:36:32.504
credits port program where

00:36:32.504 --> 00:36:35.834
the state incentivizes lenders to

00:36:35.834 --> 00:36:39.484
make loans to targeted individuals and

00:36:39.484 --> 00:36:43.114
businesses that they may not otherwise have

00:36:43.114 --> 00:36:45.974
made. So that was that overall idea.

00:36:46.844 --> 00:36:50.934
Absolutely. Thank you for that clarification. And with that, I want to

00:36:50.934 --> 00:36:55.004
mention another program which I also alluded to earlier, the

00:36:55.004 --> 00:36:58.284
Texas Travel Industry Recovery grant that

00:36:58.284 --> 00:37:01.664
t one is for very specific industries

00:37:01.664 --> 00:37:05.044
based on their snakes coat North American

00:37:05.044 --> 00:37:08.314
n industry classification standard code and there

00:37:08.314 --> 00:37:11.624
s some information regarding that to where that

00:37:11.624 --> 00:37:15.234
t program does have a grant component if you would like to know more

00:37:15.234 --> 00:37:17.654
e about that program, there is information on.

00:37:17.704 --> 00:37:20.714
Our website which is gov

00:37:20.714 --> 00:37:23.864
exas.gov/business.

00:37:24.634 --> 00:37:25.244
Under.

00:37:26.004 --> 00:37:29.044

And incentives and financing tab at the top of

00:37:29.044 --> 00:37:33.044

f that home page, you will find the Texas travel industry

00:37:33.044 --> 00:37:36.534

ecoverly program and also they have another a website that

00:37:36.534 --> 00:37:39.784

you can email for information as well which

00:37:39.784 --> 00:37:43.024

h is tourism recovery grant at Gov Dot Texas

00:37:43.024 --> 00:37:46.174

ov so I'll repeat both of those things at the home page

00:37:46.174 --> 00:37:49.624

to find that is Gov Dot

00:37:49.624 --> 00:37:52.414

xas.gov/business.

00:37:53.134 --> 00:37:56.814

And then from that home page underneath incentives

00:37:56.814 --> 00:37:59.824

you will find the Texas travel industry

00:37:59.824 --> 00:38:03.034

Recovery program and the direct email

00:38:03.034 --> 00:38:08.154

for that program in the administrators of that program is tourism recovery

00:38:08.154 --> 00:38:11.404

Grant all one word at Gov

00:38:11.404 --> 00:38:14.764

texas.gov. I thought that was a good time to plug

00:38:14.764 --> 00:38:17.904

in another program underneath the ARPRA funds. So back to

00:38:17.904 --> 00:38:18.064

to you, Dan.

00:38:19.584 --> 00:38:22.824

Thank you, jarvis. Yes, those arpa

00:38:22.824 --> 00:38:26.334

funds that grant program is great one and

00:38:26.334 --> 00:38:29.694
we're really you know I work closely with the

00:38:29.694 --> 00:38:32.844
he administrators of that program

00:38:32.844 --> 00:38:36.304
and they're coming up on new tranche, so definitely

00:38:36.304 --> 00:38:37.414
something to look into.

00:38:38.154 --> 00:38:41.184
Another question have you already

00:38:41.184 --> 00:38:44.754
y started the timeline for the rollout

00:38:44.754 --> 00:38:48.004
We are close to signing our

00:38:48.004 --> 00:38:51.304
allocation agreement with the Department of Treasury. We anticipate signing

00:38:51.304 --> 00:38:54.814
that in January following the execution of

00:38:54.814 --> 00:38:58.794
f that agreement. The state has 90 days to stand

00:38:58.794 --> 00:39:03.864
up the program to begin accepting applications for participation. So we

00:39:03.864 --> 00:39:07.574
are looking at March for

00:39:07.574 --> 00:39:07.724
the opening.

00:39:07.774 --> 00:39:10.904
Of this program also there

00:39:10.904 --> 00:39:15.424
was a question on personal guarantees and

00:39:15.424 --> 00:39:18.584
just to reiterate the terms of the loan

00:39:18.584 --> 00:39:22.214
n being the interest the personal

00:39:22.214 --> 00:39:26.444
l guarantee, potentially the number of

00:39:26.444 --> 00:39:30.044
years and anything related to that, the amount of course

00:39:30.044 --> 00:39:34.974
those are up to the FBI and the borrower they will make

00:39:34.974 --> 00:39:37.694
e that agreement. The state does not put any.

00:39:37.754 --> 00:39:40.834
Restrains or constrictions

00:39:40.834 --> 00:39:44.164
on those loan agreements though we

00:39:44.164 --> 00:39:47.774
e do not enroll loans that would

00:39:47.774 --> 00:39:49.364
be classified as predatory lending.

00:39:53.344 --> 00:39:56.484
What are the requirements to sign up

00:39:56.484 --> 00:39:59.844
as a small business owner so the

00:39:59.844 --> 00:40:03.334
small business owners don't have to sign up

00:40:03.334 --> 00:40:06.514
the financial institutions will sign up and they

00:40:06.514 --> 00:40:09.704
will enroll loans that they make two small business

00:40:09.704 --> 00:40:12.774
owners so it's less paperwork for

00:40:12.774 --> 00:40:15.994
r the small businesses as far as the small businesses

00:40:15.994 --> 00:40:19.074
go, it's similar to any other

00:40:19.074 --> 00:40:22.534
loan process. They would go to their preferred lender if

00:40:22.534 --> 00:40:24.304
f they're participating in the program.

00:40:24.354 --> 00:40:27.794
Of course, and they would execute alone with that

00:40:27.794 --> 00:40:30.974
lender and the lender would then enroll that loan

00:40:30.974 --> 00:40:31.774
in the program.

00:40:36.474 --> 00:40:40.034
And the financial institutions

00:40:40.034 --> 00:40:40.374
receive loans.

00:40:41.834 --> 00:40:46.684
So we do allow CDF I

00:40:46.684 --> 00:40:50.674
S to receive loans. There's a

00:40:50.674 --> 00:40:54.454
specific portion of the rules that will

00:40:54.454 --> 00:40:57.644
be published later on. Hope I'm not giving

00:40:57.644 --> 00:41:00.654
anything away but once the

00:41:00.654 --> 00:41:03.954
e rules are published, we will send out

00:41:03.954 --> 00:41:08.344
an email stating that they're out there

00:41:08.344 --> 00:41:11.214
e for review and if you want to sign up.

00:41:11.364 --> 00:41:14.594
TSBC i.gov dot

00:41:14.594 --> 00:41:17.834
as.gov you will be notified when those

00:41:17.834 --> 00:41:21.314
rules are posted, and that will be

00:41:21.314 --> 00:41:21.614
in there.

00:41:25.754 --> 00:41:29.394
OK, I don't see anyone else

00:41:29.394 --> 00:41:32.574
typing in the chat, so we might be up

00:41:32.574 --> 00:41:34.174
now. Another question come through.

00:41:38.344 --> 00:41:41.574
You ensure that lenders will not overcharge

00:41:41.574 --> 00:41:44.954
high interest rates for borrowers. We will

00:41:44.954 --> 00:41:47.964
not enroll loans that would fit the definition

00:41:47.964 --> 00:41:51.664
of predatory lending, and that's how

00:41:51.664 --> 00:41:53.384
we would ensure that.

00:42:04.584 --> 00:42:07.754
OK, if that is all

00:42:07.754 --> 00:42:08.174
we have.

00:42:10.974 --> 00:42:14.634
Yeah, I'm gonna hop in here Dan. I know we have some resources here at

00:42:14.634 --> 00:42:18.574
t the end that I'll talk about here shortly and closing, but

00:42:18.574 --> 00:42:21.944
this was not obviously not the ideal way that we wanted

00:42:21.944 --> 00:42:25.404
to have this information presented. Thank you to

00:42:25.404 --> 00:42:28.804
the audience for bearing with us and submitting as many questions as

00:42:28.804 --> 00:42:32.034
you did to the email address. Obviously, we would love to

00:42:32.034 --> 00:42:35.404
make it simplify where it's all right here through teams and we can

00:42:35.404 --> 00:42:38.584
have a little bit more interactive in

00:42:38.584 --> 00:42:40.864
the event we may have a follow up with this.

00:42:40.914 --> 00:42:44.164
So continue the send those questions so that if we have a

00:42:44.164 --> 00:42:47.614

follow up presentation or webinar we can come into that

00:42:47.614 --> 00:42:51.274

event with some of the questions that still weren't addressed throughout this

00:42:51.274 --> 00:42:55.254

event however do stand by because as Dan mentioned more information

00:42:55.254 --> 00:42:59.054

n is coming as well. So that may serve as a platform for us to provide

00:42:59.054 --> 00:43:02.524

even more updates related to this program. But again

00:43:02.524 --> 00:43:06.964

thank you all for being here. Thank you for your as much inclusion and

00:43:06.964 --> 00:43:11.164

submitting the questions that you did and we'll work out our kinks and

00:43:11.164 --> 00:43:11.344

be better.

00:43:11.404 --> 00:43:14.694

Prepare for you next time anyways

00:43:14.694 --> 00:43:17.974

ant to talk about another resource, especially for the person who mentioned about

00:43:17.974 --> 00:43:21.814

grants and other programs outside of tsci. This, resource that

00:43:21.814 --> 00:43:25.094

you're looking at now in the small business resource portal is something

00:43:25.094 --> 00:43:29.154

that we launched last March. It is a wonderful

00:43:29.154 --> 00:43:32.564

toolman. I know I'm a little bit biased because

00:43:32.564 --> 00:43:36.284

I've partially helps to develop it, but it is a wonderful tool and

00:43:36.284 --> 00:43:39.294

I know that because of the sheer amount of users that

00:43:39.294 --> 00:43:41.684

use it daily, weekly and monthly.

00:43:41.754 --> 00:43:42.204
And.

00:43:42.964 --> 00:43:46.114
What you can do with this portal is

00:43:46.114 --> 00:43:49.464
answer a few questions about yourself and things that you

00:43:49.464 --> 00:43:52.624
are looking for and it will provide you

00:43:52.624 --> 00:43:56.094
customized results based on if you're looking for funding, if you're
looking for networking

00:43:56.094 --> 00:43:59.254
if you have questions about workforce, or any

00:43:59.254 --> 00:44:02.764
other business matter, you can get those information tailored

00:44:02.764 --> 00:44:06.654
d to you, tailored to your location, tailor it to your

00:44:06.654 --> 00:44:10.204
industry, all from this resource portal. So definitely give try you can
see

00:44:10.204 --> 00:44:12.214
see the link there for Gov dot Texas.

00:44:12.284 --> 00:44:15.474
Gov slash business dash portal.

00:44:19.664 --> 00:44:23.274
Next slide please and I'll also want

00:44:23.274 --> 00:44:26.424
nt to introduce our colleagues who are working behind the scenes

00:44:26.424 --> 00:44:30.684
presenting those questions to Dan also. They are the ones who

00:44:30.684 --> 00:44:34.144
administer two different inboxes, the one mentioned earlier the

00:44:34.144 --> 00:44:37.244
he small business at gov.texas.gov from

00:44:37.244 --> 00:44:41.044
that email address you can email any inquiry again

00:44:41.044 --> 00:44:44.234

unrelated to TSC or any other issue if

00:44:44.234 --> 00:44:46.544

If it is related to tsci, we can connect you with.

00:44:46.604 --> 00:44:49.894

Ann and Nancy, but Brian Roller and

00:44:49.894 --> 00:44:53.294

Jack Carroll, who are our offices in small business teams business

00:44:53.294 --> 00:44:56.494

s assistance specialists. We are here to support and

00:44:56.494 --> 00:44:59.874

serve you so no matter what inquiry you may have

00:44:59.874 --> 00:45:03.144

e, question, challenge, whatever it may be, feel free to give

00:45:03.144 --> 00:45:06.404

us a call or send us an email we're here to

00:45:06.404 --> 00:45:09.704

o support you and to continue to have these webinars and in person

00:45:09.704 --> 00:45:12.854

n events that bring information that you are wanting to know about.

00:45:14.564 --> 00:45:17.594

Again, I want to thank each and every one of you. I want to thank Dan and

00:45:17.594 --> 00:45:21.984

Nancy for being here to providing that great information we do want

00:45:21.984 --> 00:45:25.374

t to be more responsive to each of you going forward

00:45:25.374 --> 00:45:28.744

Here's some contact information regarding

00:45:28.744 --> 00:45:32.294

our two administrators for the Texas small business

00:45:32.294 --> 00:45:35.414

Credit Initiative. You can get their email address or you can

00:45:35.414 --> 00:45:38.924

contact them through that email address provided there

00:45:38.924 --> 00:45:42.344

TSB CI at gov.texas.gov all the way at

00:45:42.344 --> 00:45:44.014

At the bottom is the Treasury.

00:45:44.064 --> 00:45:48.044
The US Treasuries email address which is

00:45:48.044 --> 00:45:52.394
s SBCF underscore information at treasury.gov

00:45:52.394 --> 00:45:55.674
I'm also on the third bullet

00:45:55.674 --> 00:45:59.204
There is our events calendar. We do have two more

00:45:59.204 --> 00:46:02.294
webinar schedule for the end of this year

00:46:02.294 --> 00:46:05.474
so before New Year's Day we will be

00:46:05.474 --> 00:46:08.534
having information regarding two more

00:46:08.534 --> 00:46:11.714
highly popular topics, including a week from today a

00:46:11.714 --> 00:46:11.954
a marketing.

00:46:12.744 --> 00:46:15.914
Webinar about what's hot and what's

00:46:15.914 --> 00:46:19.284
not. We'd love to see you there, especially if you want to increase your
marketing going

00:46:19.284 --> 00:46:20.314
into 2023.

00:46:20.424 --> 00:46:24.284
All of our small business webinar

00:46:24.284 --> 00:46:27.864
series, the slides will be available within 48 hours. So that was a

00:46:27.864 --> 00:46:31.084
question that received via email. Yes, we do have our slides

00:46:31.084 --> 00:46:34.624
and you will get those by email from

00:46:34.624 --> 00:46:37.964
your registration also this webinar is

00:46:37.964 --> 00:46:41.014
recorded so both the link that you use to click on to

00:46:41.014 --> 00:46:44.924
o attend this webinar as well as it will be uploaded

00:46:44.924 --> 00:46:48.234
to our Youtube channel so you can watch it on

00:46:48.234 --> 00:46:50.414
on two different platforms here in Microsoft Teams or.

00:46:50.474 --> 00:46:53.744
Upload it to our Youtube channel and again

00:46:53.744 --> 00:46:57.114
that will happen within the next 48 hours

00:46:57.114 --> 00:47:00.234
Again, thank you all for being here. We are cutting out a few

00:47:00.234 --> 00:47:04.294
w minutes early, but as I mentioned before, if there's other information,
you

00:47:04.294 --> 00:47:08.214
want to get addressed, feel free to email us

00:47:08.214 --> 00:47:11.504
the SSCI team, or even the Treasury directly have

00:47:11.504 --> 00:47:13.384
ve a great rest of your day and happy holidays.