

Texas Enterprise Fund

2019 Legislative Report

Reporting Period: January 2017 - December 2018



GOVERNOR GREG ABBOTT
ECONOMIC DEVELOPMENT & TOURISM

Table of Contents

Overview of the Texas Enterprise Fund.....	- 2 -
Reporting Requirements.....	- 2 -
Summary of Historic Program Activity.....	- 4 -
Number of Awards by Fiscal Year	- 4 -
Jobs by Industry Sector	- 4 -
Funded Project Statistics	- 5 -
TEF Contract Completions and Terminations	- 13 -
State Auditor’s Office Report.....	- 14 -
Maps of Texas Enterprise Fund Awards	- 16 -

Overview of the Texas Enterprise Fund

The 78th Texas Legislature established the Texas Enterprise Fund (TEF) in 2003 to help attract new jobs and investment to the state. The fund has been subsequently re-appropriated by the Legislature during every Legislative Session since the establishment of the Fund. TEF is the largest "deal-closing" fund of its kind in the nation, and it continues to attract jobs to Texas. The Fund is a final incentive tool only when a single Texas community is competing with another viable out-of-state option.

TEF is an application-driven program, where a prospective company considering relocating to or expanding in Texas submits an application to the Office of the Governor (OOG) for review. The OOG has no input on which Texas community a company ultimately selects. While the OOG conducts the initial application review, the Governor, Lieutenant Governor and Speaker of the Texas House of Representatives must unanimously agree to grant an award.

Projects considered for a TEF award must demonstrate a significant rate of return on the public dollars being invested in the project. Additionally, every TEF project must meet several primary measures to be considered. These include competition with a location outside of Texas, significant job creation, above-average wages, substantial capital investment by the project, and community involvement in the form of local economic incentive offers.

Every application submitted undergoes an 11-step due diligence process. Corporate activity, financial standing, tax status, legal issues, credit ratings, and estimated economic impacts are assessed for each project and considered in all award decisions. Award dollar amounts are determined using a standardized analytical model applied to each TEF applicant. This model projects that the State of Texas will see a full return on its investment within the period of a project contract, via estimated future sales tax revenues. Variations in award amounts are influenced by the number of jobs to be created, the expected timeframe for hiring, and the average wages to be paid.

TEF gives Texas a competitive advantage in attracting new businesses to the state and encourages the expansion of existing Texas businesses that might otherwise opt to expand in another state. In addition, the conservative and thorough methodology behind the grant process and the enforcement of contractual agreements with each awarded company ensures public funds invested through TEF produce a positive return on investment.

Reporting Requirements

The contents of the Texas Enterprise Fund Legislative Report are outlined in Section 481.079 of the Texas Government Code:

Sec. 481.079. REPORT ON USE OF MONEY IN TEXAS ENTERPRISE FUND. (a) Before the beginning of each regular session of the legislature, the governor shall submit to the lieutenant governor, the speaker of the House of Representatives, and each other member of the legislature a report on grants made under Section 481.078 that states:

(1) the number of direct jobs each recipient committed to create in this state;

- (2) the number of direct jobs each recipient created in this state;
 - (3) the median wage of the jobs each recipient created in this state;
 - (4) the amount of capital investment each recipient committed to expend or allocate per project in this state;
 - (5) the amount of capital investment each recipient expended or allocated per project in this state;
 - (6) the total amount of grants made to each recipient;
 - (7) the average amount of money granted in this state for each job created in this state by grant recipients;
 - (8) the number of jobs created in this state by grant recipients in each sector of the North American Industry Classification System (NAICS); and
 - (9) of the number of direct jobs each recipient created in this state, the number of positions created that provide health benefits for employees.
- (a-1) For grants awarded for a purpose specified by Section 481.078(d-1), the report must include only the amount and purpose of each grant.
- (b) The report may not include information that is made confidential by law.
- (c) The governor may require a recipient of a grant under Section 481.078 to submit, on a form the governor provides, information required to complete the report.

Summary of Historic Program Activity

The following chart provides a historical view of the TEF since its inception in Fiscal Year 2004.

Number of Awards by Fiscal Year

Biennium	Total Projects Funded	Total Amount Awarded	New Direct Jobs Committed	Capital Investment Committed ²	Median Wage
FY 04-05	22	\$ 279,664,000	29,245	\$6.5 B	\$ 50,225
FY 06-07	15	\$ 68,250,000	12,248	\$6.8 B	\$ 77,792
FY 08-09	17	\$ 32,389,196	6,766	\$770 M	\$ 43,161
FY 10-11	34	\$ 34,629,000	7,423	\$640 M	\$ 58,638
FY 12-13	25	\$ 55,814,500	11,602	\$7 B	\$ 68,296
FY14-15	19	\$ 78,040,000	10,437	\$4.8 B	\$ 78,830
FY 16-17	20	\$ 44,606,522	13,041	\$680 M	\$ 43,447
FY 18 to Date ¹	11	\$ 16,016,380	3,585	\$260 M	N/A ³
Total	163	\$ 609,409,598	94,347	\$27.4 B	N/A

¹ Through December 31, 2018.

² Capital Investment Committed per Biennium is rounded.

³ Data is not available. No FY 18-19 grantees have been required to report to date.

Jobs by Industry Sector

TEF has helped attract businesses to Texas in a wide range of advanced industry sectors. The following table displays the number of direct jobs created by grant recipients in each sector of the North American Industry Classification System (NAICS). Created jobs are verified by the OOG's Office of Compliance and Monitoring through Annual Compliance Verification Reports and Compliance Site Visits.

Sector	Sector Name	Jobs Created
21	Mining, Quarrying, and Oil and Gas Extraction	427
23	Construction	0
31-33	Manufacturing	30,005
42	Wholesale Trade	3,839
44-45	Retail Trade	286
48-49	Transportation and Warehousing	129
51	Information	5,222
52	Finance and Insurance	20,526
54	Professional, Scientific, and Technical Services	18,042
55	Management of Companies and Enterprises	2,711
56	Administrative and Support and Waste Management and Remediation Services	602
61	Educational Services	6,243
62	Health Care and Social Assistance	115
71	Art, Entertainment, and Recreation	135

Funded Project Statistics

Average amount granted per job committed: \$6,459.24

All figures reported below were verified by annual compliance reports submitted by grantees for the 2017 reporting period, unless otherwise noted. Information reported, but not available for the 2017 reporting period, was verified through that last annual compliance report submitted by the grantee.

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
3M Company	\$194,000	5/1/2010	55	51	\$66,357	\$21,200,000	\$23,045,145	51
Active Network, LLC	\$8,600,000	6/27/2014	1,000	143	\$105,290	\$13,000,000	\$3,758,386	143
ADP, Inc. (Kirk) ¹	\$3,000,000	5/31/2006	1,028	721	-	\$23,900,000	\$39,098,254	721
ADP, LLC (Helping Hand)	\$2,400,000	12/10/2012	585	1,021	\$40,258	\$22,000,000	\$39,724,406	1,021
Albany Engineered Composites ¹	\$300,000	1/24/2008	55	-	-	\$41,635,000	-	-
Alloy Polymers ¹	\$100,000	10/12/2006	52	-	-	\$15,600,000	-	-
Allstate Insurance Company	\$1,100,000	2/1/2010	200	0	\$0	\$11,607,475	\$10,907,076	0
AmeriCredit Financial Services, Inc. (dba GM Financial) ³	\$2,500,000	4/15/2016	490	-	-	\$20,000,000	-	-
Apple Inc.	\$21,000,000	3/5/2012	3,635	2,668	\$58,998	\$304,000,000	\$476,817,492	2,668
Ascend Performance Materials Texas, Inc. ¹	\$350,000	2/22/2013	100	0	\$0	\$1,200,000,000	\$53,000,000	-
Associated Hygienic Products, LLC ¹	\$520,000	12/10/2008	115	163	\$43,836	\$31,078,039	\$70,200,000	163
athenahealth, Inc.	\$5,000,000	1/31/2014	607	115	\$107,162	\$13,000,000	\$16,493,221	115
Authentix ¹	\$750,000	10/25/2007	120	39	-	\$6,550,000	\$6,840,786	-
Bank of America (fka Countrywide Financial) ¹	\$20,000,000	2005	3,876	-	-	\$200,000,000	-	-
BASF Corporation ²	\$0	10/9/2015	163	9	\$80,000	\$1,750,000,000	\$145,000,000	9
Baylor College of Medicine ¹	\$2,000,000	2004	-	-	-	\$51,000,000	-	-
Becton, Dickinson & Company	\$1,560,000	8/12/2010	296	484	\$53,039	\$6,350,000	\$11,988,722	484

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
Board of Regents of The University of Texas System (fbo University of Texas Health Science Center - Houston and The University of Texas M.D. Anderson Cancer Center)	\$25,000,000	7/31/2005	2,252	6,243	\$100,183	\$55,000,000	\$144,190,000	6,243
Borusan Mannesmann Pipe U.S., Inc.	\$1,625,000	3/11/2013	250	249	\$66,877	\$148,000,000	\$165,787,425	249
Cabela's ¹	\$400,000	11/10/2004	241	-	-	\$120,000,000	-	-
Cardiovascular Systems, Inc. ¹	\$400,000	6/3/2010	100	56	\$37,629	\$25,500,000	\$1,716,077	56
Caterpillar Inc. (Victoria)	\$1,175,000	2/5/2011	238	557	\$37,104	\$122,725,000	\$191,580,000	557
Caterpillar, Inc. (Seguin)	\$8,500,000	8/18/2009	1,714	2,100	\$32,620	\$176,800,000	\$335,678,388	2,100
Centene Corporation ¹	\$460,500	5/2/2012	307	64	\$36,019	\$15,000,000	\$14,690,881	64
Cerealto Seguin, LLC (fka Siro Group USA, LLC) ²	\$0	11/10/2014	212	1	\$62,479	\$58,500,000	\$88,755	1
CGI Technologies and Solutions Inc.	\$1,800,000	10/10/2011	350	231	\$52,600	\$7,000,000	\$5,639,410	231
CGT U.S. Limited	\$2,000,000	3/1/2016	275	87	\$30,772	\$81,000,000	\$54,137,426	87
CH2M HILL, Inc.	\$2,300,000	1/2/2012	285	106	\$114,763	\$5,250,000	\$2,806,764	106
Charles Schwab & Co., Inc. (Austin)	\$4,500,000	7/11/2014	823	821	\$98,000	\$210,852,690	\$177,622,347	821
Charles Schwab & Co., Inc. (El Paso)	\$1,450,000	5/16/2014	445	218	\$35,453	\$21,568,574	\$17,732,055	218
Charles Schwab & Co., Inc. (Westlake) ³	\$6,000,000	9/15/2016	1,200	-	-	\$100,000,000	-	-
Chevron U.S.A. Inc. ¹	\$3,000,000	6/25/2013	1,752	427	\$123,500	\$662,000,000	\$88,018,630	427
CITGO Petroleum Corp. ¹	\$5,000,000	4/30/2004	820	285	\$117,431	\$828,000,000	\$831,626,909	285
CK Technologies, LLC	\$425,000	10/18/2010	121	167	\$40,484	\$18,200,000	\$30,387,825	167
Cognizant Technology Solutions ³	\$2,105,880	12/1/2017	1,090	-	-	\$8,452,000	-	-
Coll Materials ¹	\$200,000	4/5/2011	111	0	\$0	\$5,900,000	-	0
Comerica Incorporated	\$3,500,000	8/29/2007	200	192	\$127,926	\$16,250,000	\$23,339,885	192
Consolidated Electrical Distributors, Inc.	\$1,200,000	10/1/2010	120	119	\$87,792	\$3,300,000	\$7,402,342	119

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
Continental Automotive Systems, Inc.	\$1,200,000	1/27/2012	300	332	\$30,456	\$113,000,000	\$163,019,769	332
CORE West, Inc. ³	\$970,000	10/24/2018	97	-	-	\$4,000,000	-	-
Corrigan OSB, L.L.C.	\$1,140,000	12/22/2014	165	95	\$56,411	\$262,000,000	\$293,845,767	95
Dow Chemical Company, The (Beta)	\$1,500,000	7/19/2013	96	84	\$93,634	\$846,000,000	\$935,000,000	84
Dow Chemical Company, The (New Spring)	\$1,000,000	4/30/2012	150	137	\$132,042	\$1,700,000,000	\$1,478,347,765	137
Dropbox, Inc. ¹	\$500,000	2/5/2014	170	67	\$63,190	\$5,500,000	\$5,000,000	67
eBay Inc. ¹	\$1,400,000	3/30/2011	1,050	138	\$104,614	\$5,180,000	\$48,766,624	138
Emerson Process Management Valve Automation, Inc. ¹	\$400,000	1/1/2013	126	0	\$0	\$9,500,000	\$33,979,953	0
Ernst & Young U.S. LLP ³	\$2,625,000	3/1/2018	600	-	-	\$10,500,000	-	-
Facebook, Inc.	\$1,400,000	2/24/2010	200	637	\$96,668	\$3,150,000	\$56,387,375	637
Ferris Mfg. Corp.	\$420,000	1/27/2012	80	50	\$62,501	\$5,500,000	\$2,164,026	50
Fidelity Global Brokerage Group, Inc. ¹	\$8,500,000	2/5/2007	850	2,285	\$48,000	\$200,000,000	\$230,042,645	2,285
FlexSteel Pipeline Technologies, Inc.	\$650,000	8/1/2011	130	172	\$76,728	\$94,800,000	\$77,282,885	172
Forcepoint LLC (fka Websense, Inc.)	\$4,500,000	2/3/2014	445	488	\$77,660	\$9,900,000	\$9,512,712	488
Forum Energy Services, Inc. (fka Allied Production Solutions, LP) ¹	\$800,000	10/29/2007	200	103	\$55,300	\$16,325,000	\$15,000,000	103
Frito-Lay North America, Inc. ¹	\$1,125,000	12/1/2009	125	109	\$120,000	\$4,500,000	\$68,500,000	109
Fritz Industries, Inc. ^{1,2}	\$0	1/1/2013	250	37	\$41,600	\$37,500,000	\$30,327,460	37
Galderma Laboratories, L.P. ²	\$0	12/15/2015	342	8	\$147,321	\$22,000,000	\$5,446,366	8
Gartner, Inc. ³	\$3,900,000	11/1/2017	800	-	-	\$12,400,000	-	-
G-Con, LLC	\$3,000,000	5/1/2010	408	0	\$0	\$86,000,000	\$65,972,231	0
General Electric Company (GE Transportation Operating Division)	\$2,100,000	5/12/2011	330	480	\$55,761	\$96,000,000	\$246,356,115	480

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
Gestamp Wind Steel U.S. Inc.	\$1,800,000	10/2/2015	339	207	\$39,747	\$43,000,000	\$12,662,492	207
GGNSC Holdings LLC (Golden Living)	\$1,400,000	2/16/2011	100	44	\$96,541	\$8,400,000	\$2,623,357	44
Golden State Foods Corp. ³	\$900,000	4/1/2017	150	-	-	\$19,600,000	-	-
Green Star Products ¹	\$175,000	6/1/2010	-	-	-	-	-	-
Grifols Shared Services North America, Inc. ¹	\$250,000	10/15/2009	90	100	\$40,651	\$76,623,300	\$22,860,359	100
Gulfstream ¹	\$375,000	2008	-	-	-	-	-	-
Hanger, Inc.	\$1,500,000	1/8/2010	236	194	\$104,721	\$4,700,000	\$31,219,625	194
Health Management Systems, Inc.	\$1,600,000	8/1/2010	350	305	\$74,404	\$17,687,439	\$57,566,478	305
HelioVolt Corp. ¹	\$500,000	3/21/2008	51	51	\$74,700	\$62,900,000	\$87,000,000	-
Hewlett-Packard ¹	\$3,000,000	2006	-	-	-	-	-	-
HID Global Corporation	\$1,900,000	8/31/2012	239	401	\$69,715	\$35,250,000	\$67,214,526	401
Hilmar Cheese ¹	\$7,500,000	11/30/2005	1,962	991	-	\$190,000,000	-	-
Hirschfeld Energy (fka Martifer) ¹	\$500,000	9/9/2008	93	16	-	\$40,000,000	\$22,622,048	-
Home Depot ¹	\$8,500,000	7/31/2004	843	-	-	\$809,170,000	-	-
Hudson Product Holdings, Inc.	\$1,020,000	2/15/2017	150	50	\$45,678	\$6,057,871	\$3,113,013	50
Hulu, LLC ³	\$1,284,000	5/20/2017	214	-	-	\$13,660,000	-	-
Huntsman Corporation ¹	\$2,750,000	8/8/2005	285	474	\$99,071	\$226,725,000	\$477,973,075	474
iDx Corp. ¹	\$125,000	2/28/2011	28	0	\$0	\$5,100,000	-	-
Ineos USA ¹	\$750,000	2005	150	-	-	\$5,720,000	-	-
Jacobs Engineering Group Inc.	\$1,238,760	7/15/2016	111	0	\$0	\$4,000,000	\$4,336,326	0
Jamba Juice Company ²	\$0	7/8/2016	126	0	\$0	\$2,000,000	-	0
James Skinner Co. ^{1,2}	\$0	12/19/2012	393	94	\$34,832	\$25,000,000	\$12,600,000	94
JPMorgan Chase (fka Washington Mutual) ¹	\$15,000,000	8/31/2005	4,200	14,121	\$35,699	\$50,000,000	-	-
JTEKT Automotive Texas, L.P. (fka Koyo) ¹	\$333,000	2/14/2005	200	357	\$40,918	\$30,000,000	\$74,000,000	357
Jyoti Americas, LLC ⁴	\$865,000	10/28/2010	157	0	\$0	\$27,610,250	\$36,743,675	0

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
KLN Steel Products ¹	\$450,000	8/4/2008	156	0	\$0	\$25,000,000	-	0
Kohl's Department Stores, Inc. (Dallas)	\$864,000	6/11/2013	144	84	\$56,538	\$54,900,000	\$62,373,922	84
Kohl's Department Stores, Inc. (San Antonio)	\$750,000	4/9/2010	150	202	\$48,616	\$18,000,000	\$56,567,438	202
Kubota Tractor Corporation	\$3,800,000	7/27/2015	344	284	\$85,121	\$57,000,000	\$52,869,059	284
Kuraray America, Inc.	\$965,000	5/24/2012	107	179	\$124,458	\$302,000,000	\$334,547,769	179
Latex Foam International Holdings, Inc. ⁵	\$350,000	10/1/2010	0	0	\$0	-	-	-
Layne Christensen Company ¹	\$450,000	12/5/2012	210	100	\$89,212	\$6,700,000	\$8,000,000	100
Learn & Tigre ¹	\$9,781,000	2/28/2005	-	-	-	-	-	-
Lee Container Corporation, Inc. ¹	\$300,000	4/4/2005	105	44	\$25,079	\$5,636,000	\$4,654,096	44
LegalZoom.com Texas, LLC	\$1,000,000	2/1/2010	465	481	\$49,699	\$11,750,000	\$39,171,813	481
Lockheed Martin ¹	\$4,000,000	4/15/2007	550	305	\$102,592	\$58,000,000	\$181,800,000	-
Lone Wolf Real Estate Technologies, Inc. ³	\$862,500	6/15/2017	150	-	-	\$3,450,000	-	-
Lorimer (Natura World) ¹	\$750,000	5/1/2010	-	-	-	-	-	-
Louis Vuitton U.S. Manufacturing, Inc. ³	\$851,700	12/1/2017	204	-	-	\$29,807,000	-	-
Maverick Arms ¹	\$75,000	3/31/2014	50	0	\$0	\$3,400,000	\$0	-
Maxim Integrated Products (Irving) ¹	\$2,000,000	2006	-	-	-	-	-	-
Maxim Integrated Products ¹	\$1,500,000	12/22/2004	500	-	-	\$90,000,000	-	-
McKesson Corporation	\$9,750,000	5/10/2016	975	0	\$0	\$157,000,000	-	0

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
McLane Advanced Technologies ¹	\$500,000	2009	-	-	-	-	-	-
Merck & Co., Inc. ³	\$6,000,000	7/15/2017	600	-	-	\$24,000,000	-	-
MiniMed Distribution Corp. (Medtronic)	\$6,000,000	6/1/2009	1,384	1,034	\$41,755	\$23,226,000	\$24,276,992	1,034
Motiva Enterprises LLC ¹	\$2,000,000	5/25/2006	300	667	\$77,792	\$3,500,000,000	\$10,681,417,464	667
Natgasoline LLC	\$1,425,000	10/1/2013	240	326	\$115,299	\$1,900,000,000	\$1,688,250,276	326
Nationstar Mortgage ¹	\$560,000	7/7/2010	400	400	\$41,000	\$2,000,000	\$95,000,000	400
Nationwide Mutual Insurance ¹	\$1,200,000	2010	-	-	-	-	-	-
Newly Weds Foods, Inc.	\$450,000	3/10/2006	115	161	\$52,581	\$27,000,000	\$52,859,443	161
NTT Data, Inc. ³	\$7,499,352	5/17/2017	6,377	-	-	\$28,800,000	-	-
Office Depot, Inc. ¹	\$300,000	7/27/2011	203	268	\$50,908	\$6,900,000	\$10,180,850	268
OKI Data Americas, Inc.	\$895,000	8/15/2016	104	52	\$94,013	\$3,580,000	\$1,796,061	52
Omnitracs, LLC	\$3,900,000	6/27/2014	450	325	\$61,971	\$10,000,000	\$13,463,016	325
Oracle America, Inc.	\$1,000,000	10/31/2013	200	1,003	\$62,638	\$5,395,000	\$12,782,458	1,003
Pactiv LLC	\$930,000	10/1/2012	200	162	\$32,686	\$58,000,000	\$59,153,946	162
Pei Wei Asian Diner, LLC ³	\$500,000	9/8/2017	100	-	-	\$1,500,000	-	-
PETCO Animal Supplies, Inc. ¹	\$2,100,000	11/1/2010	400	334	\$61,515	\$17,000,000	\$28,865,459	334
Professional Golfers' Association of America ³	\$1,500,000	12/12/2018	150	-	-	\$30,000,000	-	-
Rackspace US, Inc.	\$22,000,000	8/1/2007	4,000	2,138	\$78,777	\$111,380,000	\$138,695,399	2,138
Raytheon ¹	\$1,000,000	8/31/2005	200	-	-	\$21,700,000	-	-
Rockwell Collins ¹	\$839,196	8/13/2007	105	0	\$0	\$6,782,500	-	-
Ruiz Foods ¹	\$1,500,000	5/13/2005	423	684	-	\$81,893,537	-	684
Ryder Integrated Logistics, Inc.	\$1,050,000	4/20/2017	205	0	\$0	\$5,266,000	\$0	0
Sabre GBL Inc. ^{2,3}	\$0	8/15/2016	500	-	-	\$37,900,000	\$14,354,231	-

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
Samsung Austin Semiconductor, L.L.C.	\$10,800,000	10/1/2005	900	2,774	\$101,799	\$2,500,000,000	\$12,657,958,796	2,774
Sanderson Farms ¹	\$500,000	3/10/2006	1,112	-	-	\$73,000,000	-	-
Santana Textiles, LLC ¹	\$800,000	8/4/2008	800	17	\$20,617	\$171,000,000	\$24,414,518	17
Sata U.S.A. Inc.	\$1,800,000	3/31/2016	300	11	\$34,876	\$114,000,000	\$5,915,717	11
Schneider Electric USA, Inc.	\$750,000	6/30/2014	193	335	\$33,499	\$7,000,000	\$11,048,585	335
Scott & White Memorial Hospital ¹	\$7,500,000	9/1/2007	1,485	3,635	\$42,486	\$63,000,000	\$250,678,538	3,635
SEMATECH, Inc. ¹	\$40,000,000	1/1/2004	4,000	8,827	-	\$190,000,000	-	-
Serenova, LLC (fka LiveOps Cloud Platform, LLC) ²	\$0	9/9/2015	155	0	\$0	\$5,000,000	\$0	0
Smith & Nephew, Inc. ³	\$730,000	2/9/2018	100	-	-	\$29,100,000	-	-
Space Exploration Technologies Corp. ¹	\$400,000	12/16/2013	300	10	\$100,672	\$85,098,250	\$4,162,515	10
Sterling Lumber Company, LLC ³	\$825,000	12/14/2018	150	-	-	\$ 30,000,000	-	-
SunPower Corp. ¹	\$1,000,000	8/19/2010	-	-	-	-	-	-
Superior Essex International LP	\$250,000	6/28/2005	50	83	\$50,225	\$7,600,000	\$40,123,297	83
Tapco International ¹	\$325,000	7/5/2010	100	28	\$71,012	\$26,000,000	\$36,100,000	28
TBC (Maverick Tube Corporation and Tenaris Bay City, Inc.)	\$3,800,000	2/14/2013	380	525	\$71,811	\$1,314,300,000	\$1,799,894,000	525
TD Ameritrade Holding Corporation ¹	\$600,000	3/31/2011	490	174	\$44,444	\$11,000,000	\$16,730	174
TEKSystems Global Services, LLC ¹	\$400,000	12/13/2012	500	0	\$0	\$4,865,000	\$1,844,533	-
Texas Energy Center ¹	\$3,600,000	2/1/2004	1,500	1,894	-	-	-	-
Texas Instruments/ The University of Texas at Dallas ¹	\$50,000,000	3/1/2004	-	-	-	\$3,000,000,000	\$10,291,907	-
The Advisory Board Company ¹	\$500,000	8/8/2011	239	286	\$93,360	\$8,100,000	\$12,713,832	286

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
The Prudential Insurance Company of America & HGS (USA), LLC ^{1,2}	\$0	4/22/2014	300	-	-	\$6,077,038	\$1,050,000	-
The Texas A&M University System and Lexicon Pharmaceuticals, Inc.	\$50,000,000	7/15/2005	5,000	9,759	-	\$45,700,000	\$45,749,909	9,759
Thomson Reuters (Tax & Accounting) Inc. ²	\$0	5/10/2016	250	52	\$115,113	\$6,154,889	\$4,569,821	52
T-Mobile ¹	\$2,150,000	8/8/2005	855	-	-	\$20,700,000	-	-
Torchmark Corporation ¹	\$2,000,000	3/10/2006	500	778	\$40,271	\$26,600,000	\$26,468,043	778
Toyota Motor North America, Inc.	\$40,000,000	4/28/2014	3,650	3,673	\$158,112	\$345,000,000	\$856,700,000	3,673
Trace Engines ¹	\$250,000	2006	24	-	-	\$9,658,000	-	-
Triumph Aerostructures, LLC (fka Vought Aircraft Industries, Inc.) ¹	\$35,000,000	2/26/2004	3,000	2,292	\$78,499	\$598,000,000	-	2,292
Tyson Fresh Meats, Inc.	\$7,000,000	4/11/2005	1,600	1,718	\$32,959	\$97,150,000	\$170,844,929	1,718
United Services Automobile Association (USAA) ¹	\$1,000,000	7/18/2013	680	-	-	\$31,400,000	\$9,400,000	-
US Bowling Congress ¹	\$305,000	5/28/2009	198	135	\$50,313	\$13,000,000	\$18,837,215	-
VCE ¹	\$1,000,000	10/1/2010	130	-	-	\$40,000,000	-	-
Vendor Resource Management, Inc.	\$750,000	9/24/2009	275	48	\$124,783	\$4,600,000	\$14,330,068	48
VISA U.S.A. Inc.	\$7,900,000	1/1/2013	794	1,120	\$110,250	\$27,240,000	\$56,932,597	1,120
Vistaprint Manufacturing Texas LLC ³	\$1,108,800	12/21/2018	144	-	-	\$ 84,420,000	-	-
W.W. Grainger, Inc.	\$906,910	2/15/2016	178	157	\$41,217	\$3,900,000	\$4,043,003	157

Grantee	Award Amount	Date of Award	# of Jobs	Created Jobs to Date	Median Wage of Created Jobs	Capital Investment Committed	Capital Investment Expended or Allocated	Created Jobs Offered Health Benefits
ZAH Group, Inc. (dba Klein Tools)	\$2,800,000	10/1/2010	585	420	\$42,984	\$18,000,000	\$76,992,446	420
Zarges Aluminum Systems ¹	\$200,000	11/17/2009	-	-	-	\$12,131,000	-	-
TOTALS	\$609,409,598		94,347	87,948	\$55,300	\$27,420,937,852	\$37,368,965,967	61,569

NOTES:

¹ Grant Contract was either terminated or completed prior to the reporting deadline for the 2017 Reporting Year.

Active data management has ceased, and data reported is for prior to January 1, 2017.

² Grant Contract was terminated prior to the Grantee receiving a Grant Payment.

³ Grantee is not required to report on Job Target until the 2018 Reporting Year or later.

⁴ Jyoti Americas, LLC has been referred to the Office of the Attorney General.

⁵ Latex Foam International Holdings, Inc. filed bankruptcy and has been referred to the Office of the Attorney General.

TEF Contract Completions and Terminations

Completed Contracts

From January 1, 2017 to December 31, 2018, eight companies' TEF agreements were successfully completed after all contractual terms were verified as fulfilled:

- 3M Company
- Comerica Incorporated
- Grifols Shared Services North America, Inc.
- Hanger, Inc.
- Huntsman Corporation
- LegalZoom.com Texas, LLC
- Newly Weds Foods, Inc.
- Office Depot, Inc.

Terminated Contracts

The OOG proactively manages TEF contracts, which sometimes results in terminating contracts prior to completion. Contracts may be terminated prior to completion because a grantee has over-performed and fulfilled their requirements ahead of schedule, or because a grantee is under-performing or non-performing. The OOG has been diligent to address under-performing and non-performing contracts, which includes assessing applicable damages. All contract terminations are subject to a termination analysis (similar to the project award algorithm) to ensure all grant funds expended and all jobs created receive a full accounting.

In 2017 and 2018, 26 companies terminated their TEF agreements prior to completion. These companies are listed below:

- Allstate Insurance Company
- BASF Corporation
- Board of Regents of The University of Texas System (UTHSC-H and MDACC)
- Caterpillar Inc. (Victoria)
- Cerealto Seguin, LLC
- Chevron U.S.A., Inc.
- Dropbox, Inc.
- eBay Inc.
- Emerson Process Management Valve Automation
- Facebook, Inc.
- Galderma Laboratories, L.P.
- General Electric Company
- GGNSC Holdings LLC
- Health Management Systems, Inc.
- Jamba Juice Company
- Lee Container Corporation, Inc.
- Natgasoline LLC
- Oracle America, Inc.
- PETCO Animal Supplies, Inc.
- Sabre GBLB Inc.
- Samsung Austin Semiconductor, L.L.C.
- Scott & White Memorial Hospital
- Serenova, LLC
- Space Exploration Technologies Corp.
- Thomson Reuters (Tax & Accounting) Inc.
- Vendor Resource Management, Inc.

The OOG also continues to monitor all contracts for contract compliance and to pursue liquidated damages when warranted by the award contract.

Contract terminations and non-performing contracts typically result in money being returned to the Fund in one of three ways: through collection of liquidated damages for non-performance; through payments resulting from early termination; and through the recovery of unencumbered funds not disbursed due to termination.

The active management of contracts has resulted in the collection of \$3,868,286.89 in liquidated damages and termination payments since January 1, 2017.

Additionally, the OOG was able to return to the Fund \$31,990,022.00 in unencumbered funds as a result of terminations and amendments.

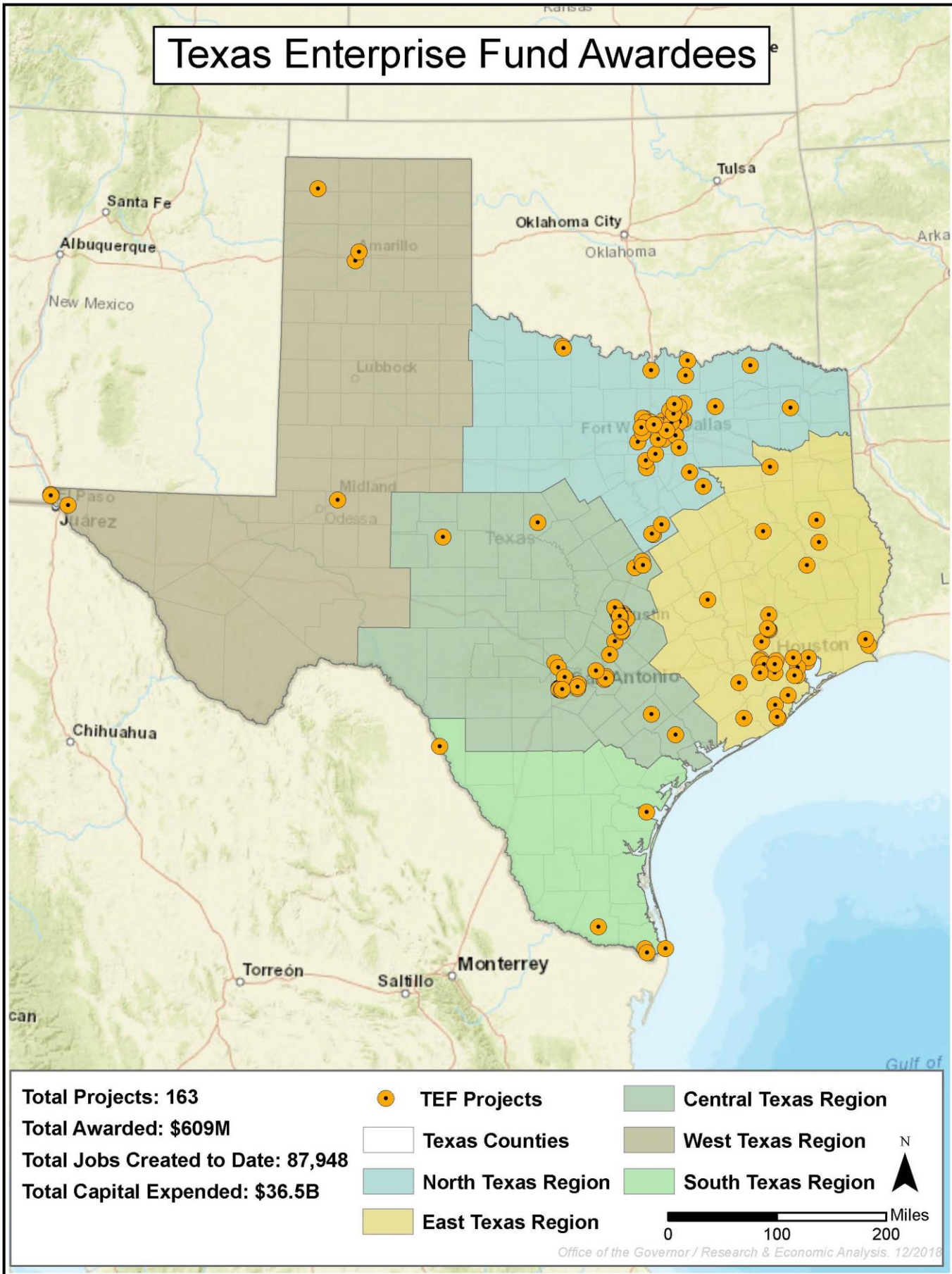
State Auditor's Office Report

The State Auditor's Office (SAO) issued *An Audit Report on the Texas Enterprise Fund at the Office of the Governor* in September 2014. The OOG has implemented 100 percent of the agreed upon recommendations from the SAO report, including the following significant program improvements:

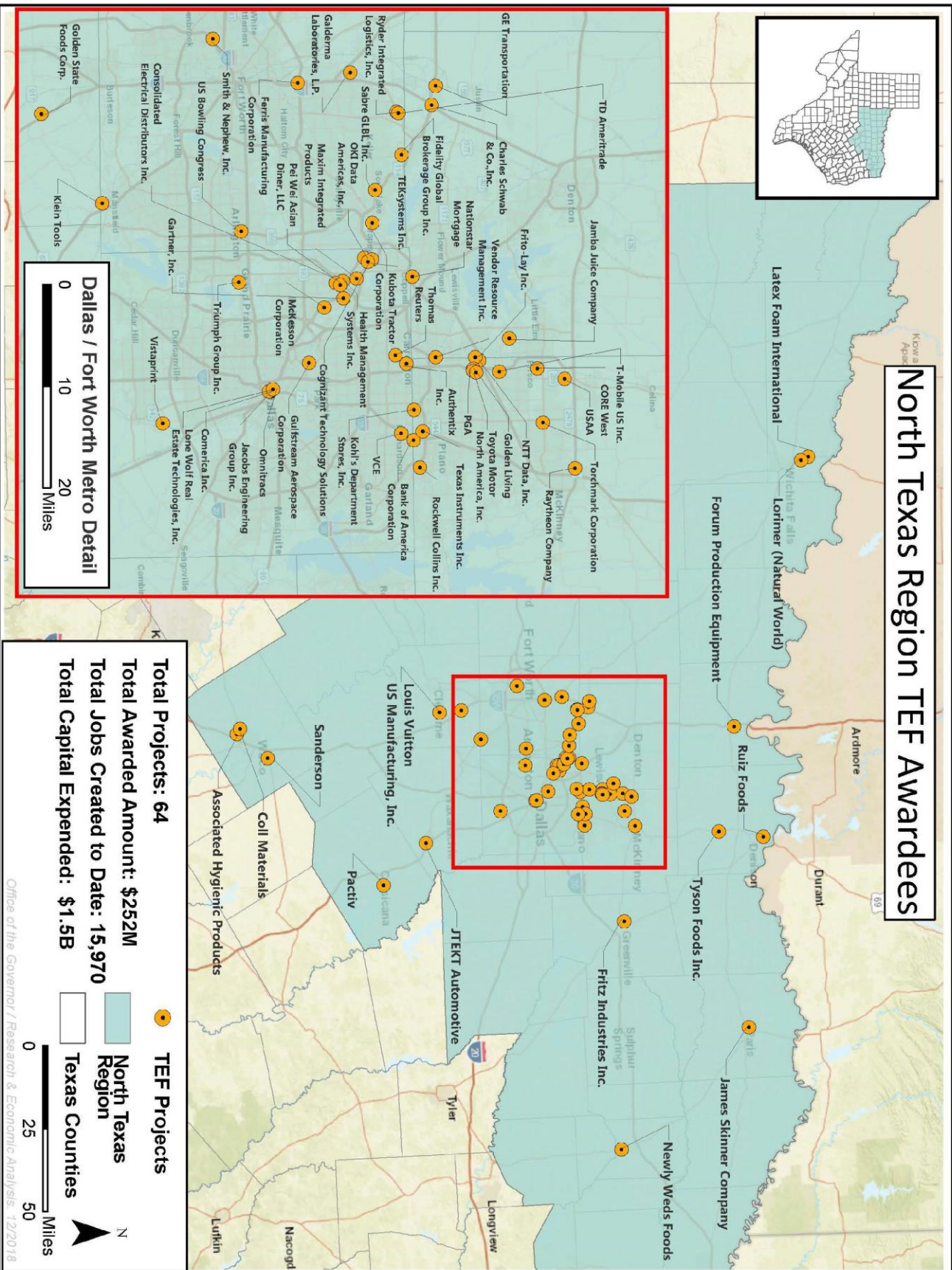
- Adopted a standard contract template for all new grantees, which includes relevant provisions from the State of Texas Contract Management Guide and definitions for all key terms.
- Updated standard operating procedures and created checklists to standardize procedures.
- Revised the format of this report to ensure it includes all statutorily required information.

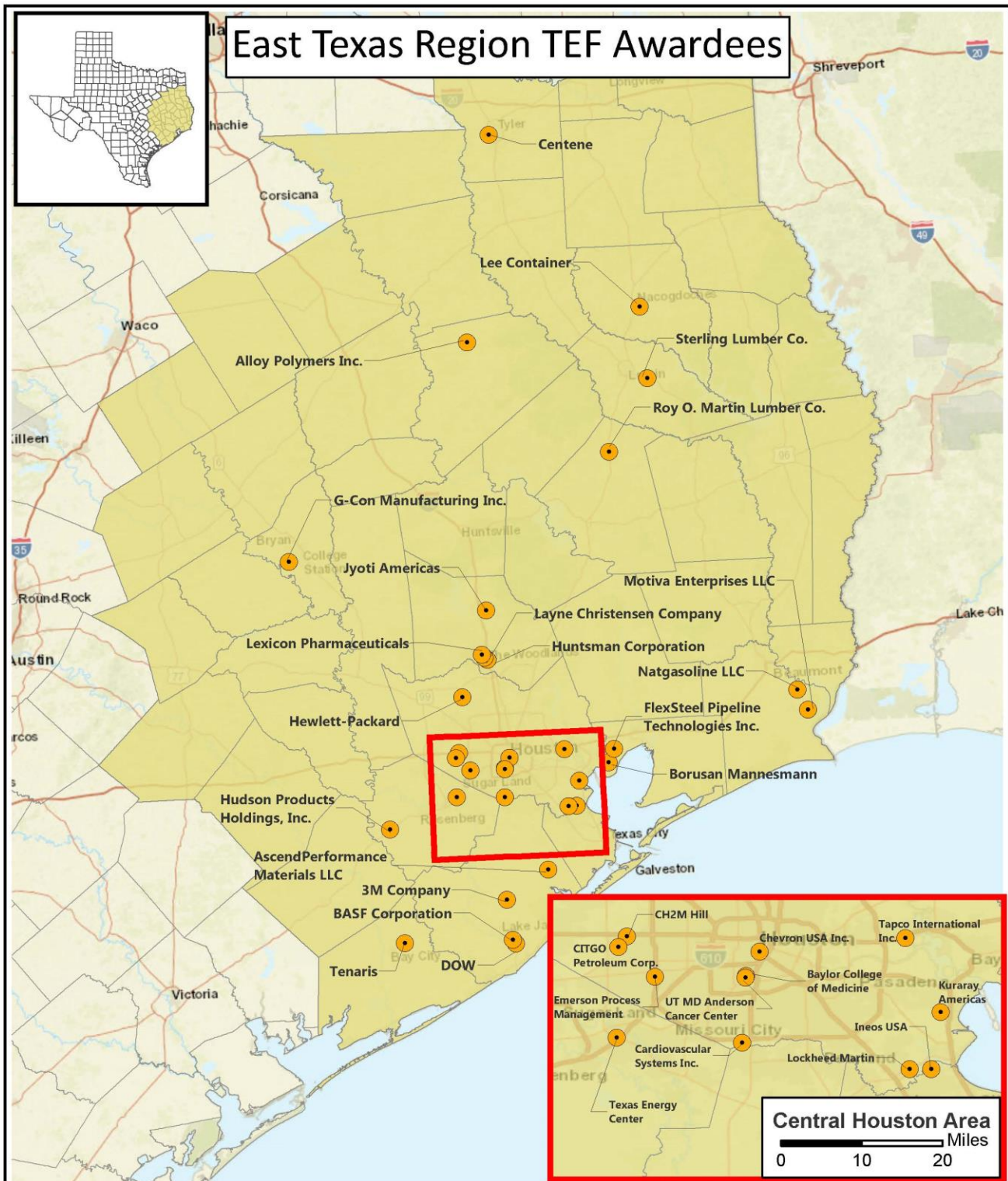
Maps of Texas Enterprise Fund Awards

Texas Enterprise Fund Awardees



North Texas Region TEF Awardees





Total Projects: 33

Total Award Amount: \$122M

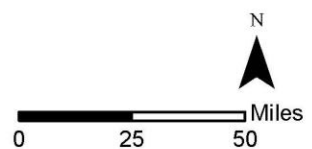
Total Jobs Created to Date: 22,329

Total Capital Expended: \$19.6B

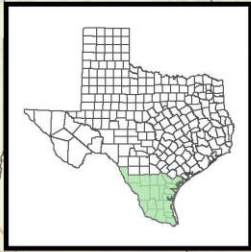
● TEF Projects

East Region

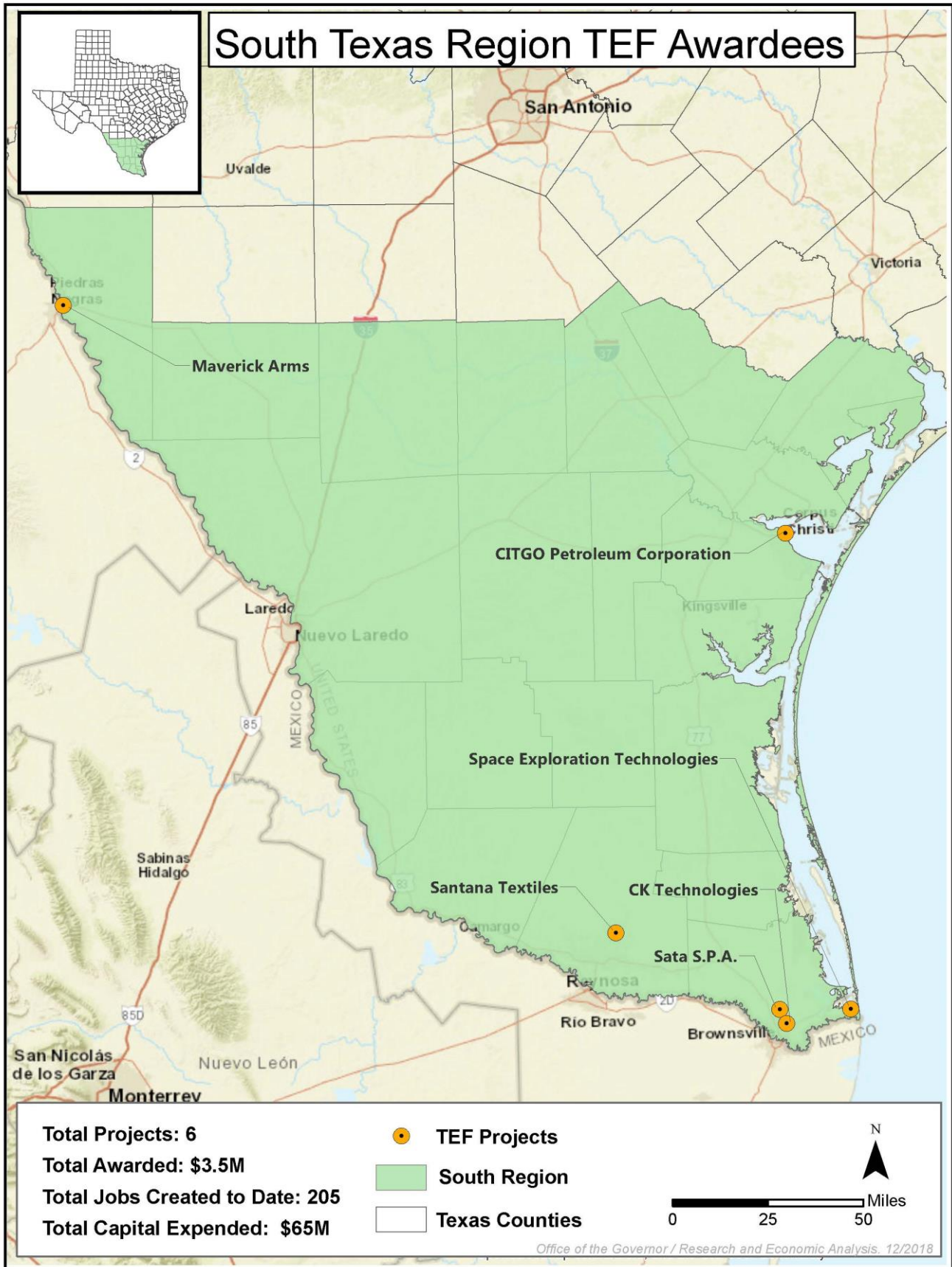
Texas Counties

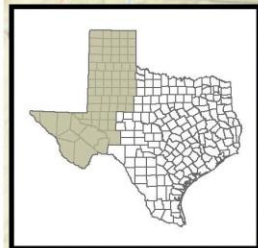


Office of the Governor / Research & Economic Analysis, 12/2018

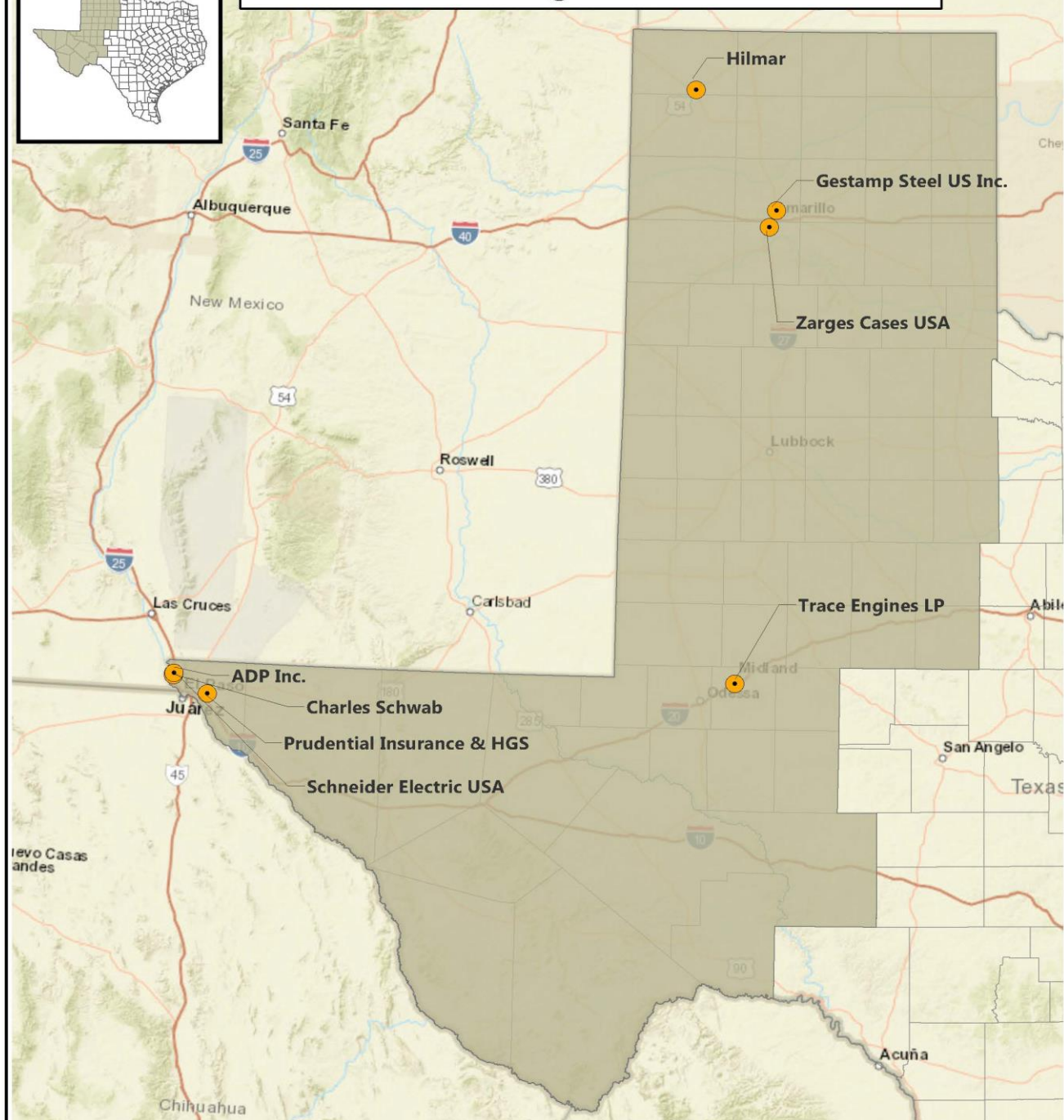


South Texas Region TEF Awardees





West Texas Region TEF Awardees



Total Projects: 8

Total Awarded: \$17M

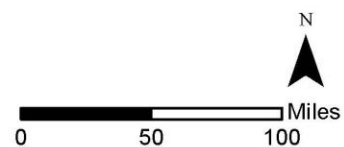
Total Jobs Created to Date: 3,493

Total Capital Expended: \$121M

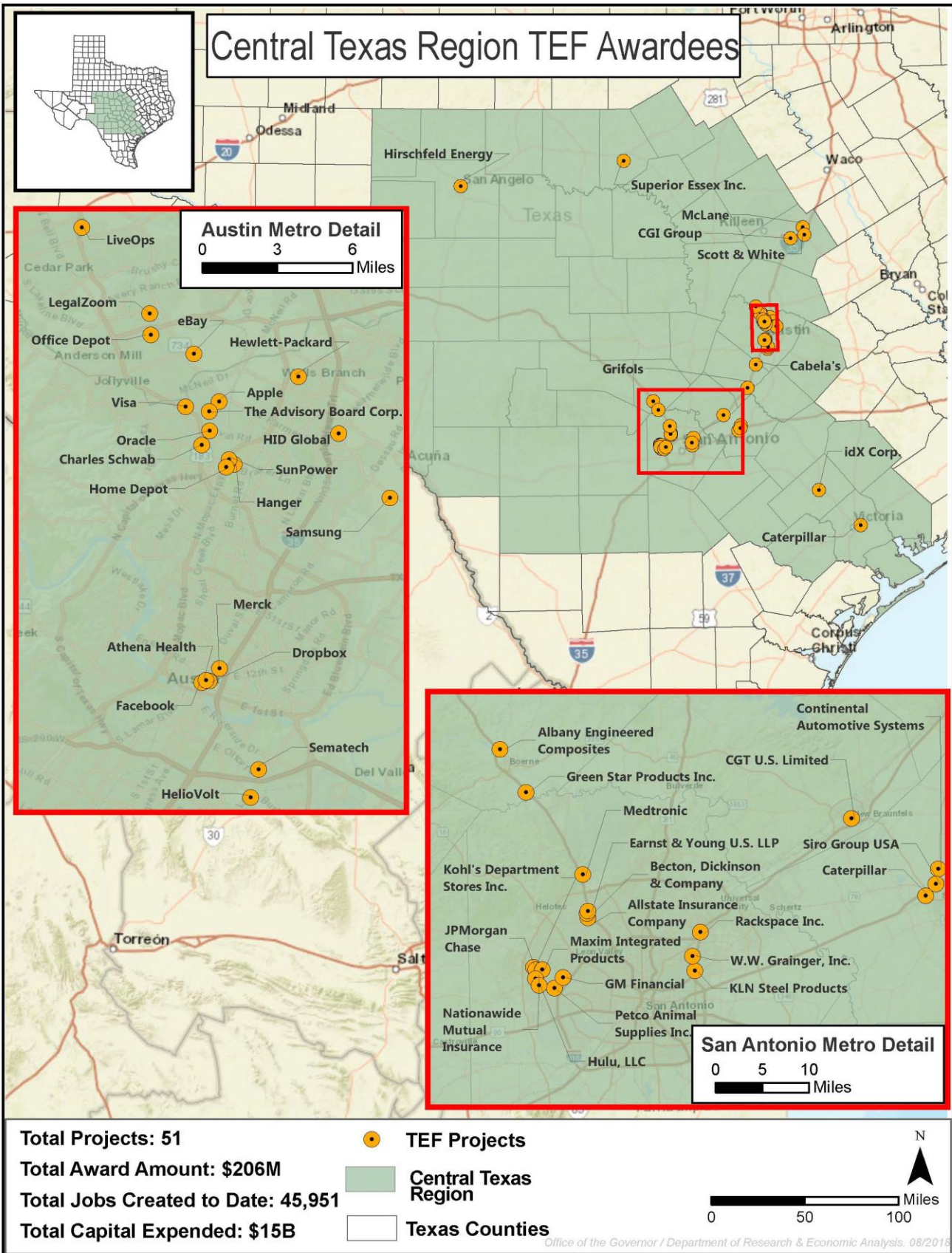
● TEF Projects

West Texas

Texas Counties



Office of the Governor / Research & Economic Analysis, 08/2018





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