

U.S. Small Business Administration

## Agenda

- Disaster Loan Assistance from the SBA for Small Businesses and private Non-Profits
- 2. Resource Assistance from the SBA and our Partners
- 3. Additional Resources

These slides will be made available to download at: www.sba.gov/tx/sanantonio

### **Economic Injury Disaster Loans (EIDL)**



Loans up to \$2 million; no payments for 12 months



Small businesses and private non-profits are eligible



May be used for fixed debts, payroll, accounts payable and other bills affected by the disaster



3.75% interest rate for small businesses without credit available elsewhere; businesses with credit available elsewhere are not eligible.



2.75% for private non-profits



Long-term repayments for COVID crisis will be 30 years



#### **Additional EIDL Details**

- No cost to apply
- No obligation to take the loan (if offered)
- Amount should reflect 6 months operating expenses
- Existing SBA loans are OK:
  - Applicant can have an existing SBA Disaster Loan and still qualify
  - Applicant can have other existing SBA Loan (7a, 504, etc) and still qualify
  - Loans cannot be consolidated
- Collateral:
  - If over \$25,000 EIDLs require collateral
  - SBA will not decline for lack of collateral, but requires the pledge of what is available

### Who is **Ineligible**

- Any business where gambling is more than 1/3 of annual gross revenue
- Casinos & Racetracks where their purpose for being is gambling
- Businesses of a prurient sexual nature
- Pawn Shops is more than 50% of income derives from interest
- Religious Organizations
- Investment or Lending companies
- Charitable Organizations (private non-profits are OK)
- All Speculative Activities
- Agricultural Enterprises

### **Criteria for Approval**

- Credit History acceptable to SBA.
- <u>Repayment -</u> business must exhibit the ability to repay the loan. Were you current on your obligations as of Jan 31?
- <u>Eligibility</u> business must be located in a declared state and suffered working capital losses due to the declared disaster.





### How to Apply for EIDL

- Works best with Internet Explorer or Microsoft Edge
- For the COVID-19 disaster everything will be online
- Disaster Declaration #: TX-00544
- The website for applying for EIDL is <a href="https://disasterloan.sba.gov/ela">https://disasterloan.sba.gov/ela</a>
- You may also contact the SBA disaster customer service center:
  - 1-800-659-2955
  - e-mail <u>disastercustomerservice@sba.gov</u>
  - TTY: 1-800-877-8339



#### Economic Injury Disaster Loan Assistance

Small business owners in all U.S. states, Washington D.C., and territories are currently eligible. to apply for a long term low-interest loan due to Coronavirus (COVID-18).

The SBA's Economic Injury Disaster Loan program provides small businesses with working capital loans of up to \$2 million that can provide vital economic support to small businesses to help overcome the temporary loss of revenue they are experiencing.

If you are applying for disaster assistance for another declaration, then please see the home. owner's and renter's form here.

#### Instructions to Apply

- Download forms below
  Fill in your information
- 3. Uplaid forms on this page below
- 4. If you choose to mail, then please see Mailing Instructions below

#### Download Business Forms

- 1. Business Loan Application (Form 5) (on Españo)
- Home or Sole Proprietor Loan Application (SBA Form 6C) Jan Españoli.
- 3. Economic Injury Disaster Loan Supporting Information (Form P-018)

#### Additional Forms

A Disaster Assistance loan officer may request you to fill out the following additional forms:

- Fee Disclosure Form and Compensation Agreement (Form 1590)
- Personal Financial Scatement (SBA Form 4180) Personal Financial Statement (SBA Form)
- Resulest for Transport of Tax Resum (IRS Form 4506-T)
  Instructions for Request for Transport of Tax Resum (IRS Form 4508-T)(ex Español)
- Schedule of Liebrities (SBA Form 220)
- Instructions for Schedule of Liabilities (SBA Form 2202
- Schedule of Listifice: ISSA Form 2002, for Escaltol
  PUERTO RICO ONLY Release of Inheritance and Donation (Modelo SC 2007) for
- PUERTO RICO ONLY: Haplenda Statement of Authorization
- Additional Filing Requirements (SBA Form 1388)
  Additional Filing Requirements (SBA Form 413D) Spanish

#### Upload Business Forms



### How to Apply for EIDL

Small businesses and non-profits can apply in two ways.

- Fill out the PDFs and supporting documentation and upload it using the drop box.
- Fill out the PDFs and mail them with the supporting documents to the address in Fort Worth, Texas, on the application.

### What You Need to Apply

- In addition to the loan application:
  - · Completed IRS Form 4506-Ts:
    - owner
    - · each principal that owns 20% or more
    - · each general partner or managing member
    - · each owner who owns more than 50% of an affiliate business
  - At least two (2) years complete business tax returns with all schedules
    - UNLESS the loan is for under \$500,000. In that case only 4506T is needed
    - If you haven't been in business two (2) years; OK. Submit what you have.
  - Personal Financial Statement for each applicant
  - Schedule of Liabilities for all fixed debts
- Other information that may be requested:
  - A current year-to-date profit-and-loss statement.
  - If the most recent Federal tax return has not been filed, a year end profit and loss statement and balance sheet for that tax year.
  - SBA Form 1368 providing monthly sales figures



### The Three Step Disaster Loan Process

Apply online - https://disasterloan.sba.gov/ela

#### **Loan Processing Decision**

- Information is verified and credit checked
- Forecasts are completed to determine the EIDL amount
- A loan officer contacts you to discuss the loan recommendation and next steps
- Decision normally takes up to 4 weeks

#### Loan Closed and Funds Disbursed

- Sign and Submit Loan Documents
- Initial disbursement of \$25K within 5 days
- A Case Manager is assigned to work with you to help meet all loan conditions



#### **Important Notes About Your Application**

- · Please complete and submit everything required
  - Delays occur due to missing / incomplete information
- If more funds are needed, you can submit supporting documents and request an increase
- If less funds are needed you can request a reduction
- If denied you will be given up to six months to provide new information and a written reconsideration request

### **Deferments of Your Existing SBA Loan**

# 7(a) Loans and Micro Loans

- Lenders may help with temporary cash flow issues by deferring payments
- For 7(a) loans, up to six (6) consecutive months
- For micro loans, up to six (6) consecutive months
  - No deferment may not cause the loan to extend beyond the maximum seven (7) year maturity

### 504 Loans

- CDCs may help with temporary cash flow issues by deferring payments
- The amount deferred should not exceed six (6) cumulative months or 20% of the original loan amount, whichever is less

### Important Resource Assistance from SBA

#### SBA has three local Resource Partners

- South-West Texas Border Small Business Development Centers (SBDC) Network
- SCORE Chapters San Antonio and Austin
- Liftfund Women's Business Center (WBC)

#### A range of help during the downturn, to include:

- Cash flow management / short term financial management
- Messaging / Social Media to stay engaged with customers
- Import/Export
- Supply Chain
- Strategic Planning and Financial Tune-Up; prepare to prosper after the disaster
- · Planning for further disasters / Risk management / Insurance counseling

