APPENDIX B: TARGET SECTOR PROFILES

About the Target Sector Profiles

Our global economic leadership is supported by the diversity of our industries and our ability to excel in multiple areas. To build on our standing as a global economic leader, it is critical that we continue cultivating the growth of our historic strengths while bolstering the development of emerging economic opportunities. A key element of "Bigger. Better. Texas." is the selection of target sectors and clusters, which identifies industries that will best position the state to leverage our competitive advantages and catalyze economic growth. In-depth analyses of the target sectors and clusters are incorporated into the target sector profiles to provide information and insights for various stakeholders supporting our economic growth.

The target sector profiles can serve as a resource for our economic development leaders at the state and local levels. These leaders can leverage the analyses and key takeaways in the profiles to better understand the economic impact of the target sectors and the clusters nested within them. The profiles can also be used to promote the target sectors and clusters to businesses, decision-makers, and site selection consultants. Businesses can also leverage the profiles to understand the state's target sector and cluster landscape and assets that may be beneficial to as they seek to establish and grow their business.

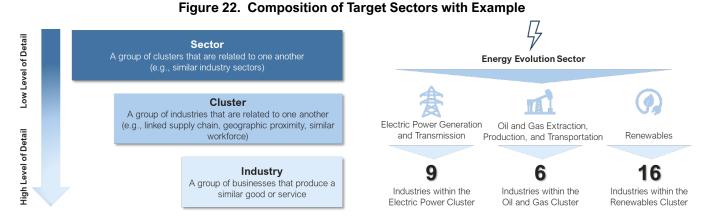
Composition of Target Sectors

As detailed in Figure 22 below, each of these target sectors acts as a "nesting doll" with multiple layers of detail underlying it. The levels of detail included are as follows: sector, cluster, and industry.

At the top in dark blue are **sectors**, which are the least granular level of detail. For the purposes of this plan, a sector is a group of clusters that are intertwined with one another. Below sectors are **clusters**, which are groups of industries related to one another through connections like linked supply chains, geographic proximity, and a similar workforce. At the bottom in light blue are **industries**, which are the most granular building block. An industry is a group of businesses that produce a similar good or service. Simply put, an industry is a group of businesses, a cluster is a group of industries, and a sector is a group of clusters.

Figure 22 below visualizes the three key terms and how they nest together using the Energy Evolution sector as an example. Energy Evolution includes three target clusters: Electric Power Generation and Transmission; Oil and Gas Extraction, Production, and Transportation; and Renewables. Each of these target clusters includes several underlying industries, as shown on the bottom layer of the figure.

Our target sector profiles include data and takeaways at the sector and cluster level. The industries that underlie each target cluster are included in Appendix D.



Texas Economic Development & Tourism Office, Office of the Governor — Statewide Economic Development Strategic Plan

How to Read the Target Sector Profiles

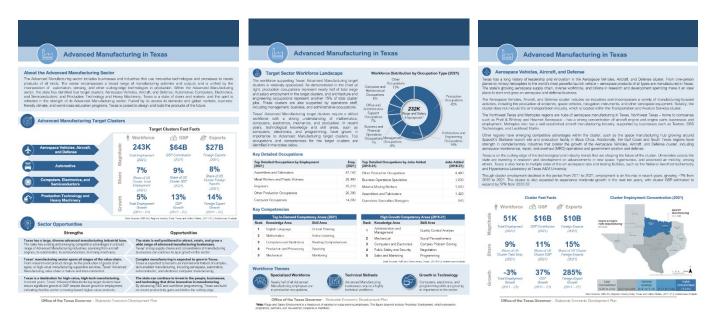
The profiles consist of the following pages for each target sector, which are sampled in the figures below:

- Target Sector Profile Cover Page: The first page begins with an overview of the sector that establishes a common definition and summarizes fast facts for the target clusters, including statistics on the target clusters' total workforce, GDP contribution, and foreign exports.
- Target Sector Profile Workforce Page: The second page provides detailed data and insights
 regarding the target sector's workforce, including a distribution of total employment by occupational
 group, key occupations, and key competencies held by workers.
- Target Cluster Profile Page(s): The target sector profiles then contain one page dedicated to each
 of the target clusters that make up the sector. This cluster profile page includes a narrative
 introduction and summary of the cluster's strengths, key assets, growth projections, regional presence,
 and the cluster's history in Texas as well as fast facts about its workforce, GDP contribution, foreign
 exports, and geographical concentrations.

Sample Sector Profile Cover Page

Sample Sector Profile Workforce Page

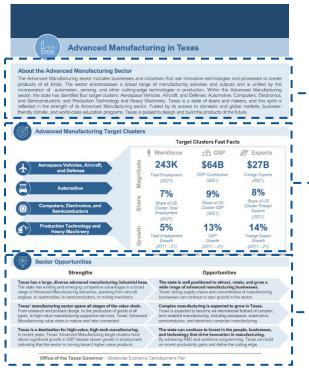
Sample Cluster Profile Page



Key Elements of Target Sector Profiles

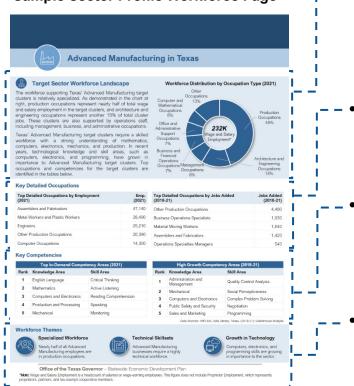
The target sector profiles contain the following key elements, which are highlighted and described next to the sample pages below:

Sample Sector Profile Cover Page



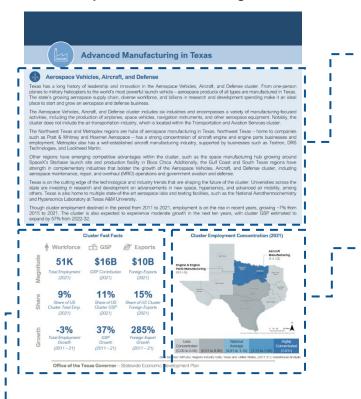
- **Target Sector Definition:** The first panel of the cover page provides a narrative definition of the target sector, including a list of the target clusters that nest within the target sector.
- Target Clusters Fast Facts: The second panel of the cover page summarizes fast facts for the pool of target clusters, including statistics about the magnitude, relative size, and growth of the target clusters' total workforce, GDP contribution, and foreign exports.
- **Target Sector Opportunities:** The last panel on the cover page provides key takeaways for the target sectors, including high-level strengths and opportunities.

Sample Sector Profile Workforce Page



- **Target Sector Workforce Landscape:** The first panel paints a landscape of the workforce supporting the target sectors, along with a narrative introduction of key takeaways and a distribution of total employment by occupational group.
- **Key Detailed Occupations:** The second panel summarizes key detailed occupations supporting the target sectors, first by total employment and then by jobs added in the target sector.
- **Key Competencies:** The third panel on the page summarizes key competencies held by the target sector's workforce. The first table shows top in-demand knowledge and skill areas; the second table shows high-growth knowledge and skill areas.
- **Target Sector Workforce Themes:** The last panel highlights key themes emerging from the analysis included on the workforce page.

Sample Cluster Profile Page



Target Cluster Fast Facts: The bottom left of the cluster profile pages summarizes fast facts for the target cluster, including statistics about the magnitude, relative size, and growth of the target cluster's total workforce, GDP contribution, and foreign exports.

- panel of the profile page includes a narrative introduction and summary of the cluster's strengths, key assets, growth projections, regional presence, and the cluster's history in the state, along with any other noteworthy attributes about the cluster in Texas.
 - **Employment Concentration Map:** The map on each cluster profile shows the relative concentration of cluster employment in each of Texas' 10 regions. This map uses Employment LQ. Employment LQ indicates the concentration of employment of a given sector in Texas' regions compared to national averages. For example, if a region has an LQ of 2.5 in a given cluster, then employment concentration in that cluster is 2.5 times that of the US average. An employment LQ greater than 1.1 is considered relatively concentrated. In this map, the level of employment concentration is visualized with shades of blue, with the darkest shade of blue representing the highest level of concentration. These maps are meant to help the reader understand which regions have concentrated cluster activity, but they rely on high-level data and do not capture all industry activity.

Target Sector Profile Resources

The target sector profiles were compiled using a combination of data from IMPLAN and information from other sources. The fast facts data is taken directly from IMPLAN, while the narrative components were constructed using resources that can be found in the tables below. These resources were accessed on the web between February and April of 2024 and may have since been updated.

Sector or Cluster	Reference Source	Title	Reference Type
Aerospace Vehicles, Aircraft, and Defense		Texas Aerospace, Aviation & Defense Industry	Report

Aerospace Vehicles, Aircraft, and Defense	Texas Economic Development Corporation	Texas Aerospace, Aviation & Defense Industry	Report
Automotive	Tesla	Gigafactory	Website
Automotive	Toyota	Toyota Motor Manufacturing, Texas (TMMTX)	Website
Automotive	Texas A&M University	Unmanned Systems Lab	Article
Automotive	Texas Office of Economic Development and Tourism	Texas Automotive Industry	Article
Automotive	Texas Office of Economic Development and Tourism	Texas Manufacturing Industry Snapshot	Article
Computers, Electronics, and Semiconductors	University of Texas Austin	A Texas Semiconductor Boom on the Horizon	Article
Computers, Electronics, and Semiconductors	AXIOS Dallas	North Texas' "Silicon Prairie" Gets Billions in New Investment	Article
Computers, Electronics, and Semiconductors	The Texas Tribune	With \$1.4 Billion Investment, Texas Hopes to Sprint to the Front of the Microchip Manufacturing Race	Article
Computers, Electronics, and Semiconductors	CNBC	How Samsung and Texas Instruments Made the Lone Star State the Hub of US Chip Manufacturing	Article
Computers, Electronics, and Semiconductors	Texas Office of Economic Development and Tourism	Texas Semiconductor Industry Snapshot	Article
Computers, Electronics, and Semiconductors	Texas Economic Development Corporation	Advanced Manufacturing in Texas	Article
Production Technology and Heavy Machinery	Texas Economic Development Corporation	Advanced Manufacturing in Texas	Website
Production Technology and Heavy Machinery	Texas Comptroller	Machinery Manufacturing	Report
Production Technology and Heavy Machinery	Texas Office of Economic Development and Tourism	Texas Manufacturing Industry Snapshot	Article
Electric Power Generation and Transmission	University of Texas at Austin	Smartgrid/Microgrid	Website
Electric Power Generation and Transmission	Houston Chronicle	Why Does Texas Have its Own Power Grid? ERCOT Independence and Possible New Connections Explained	Article
Electric Power Generation and Transmission	Texas Comptroller	Texas Energy Tour: ERCOT	Report
Electric Power Generation and Transmission	ERCOT	About ERCOT	Website

Oil and Gas Extraction, Production, and Transportation	Halff	10 Interesting Facts About Texas Oil and Gas	Article
Oil and Gas Extraction, Production, and Transportation	Keystone Energy Tools	Top 10 Trends Shaping the Oil and Gas Industry	Article
Oil and Gas Extraction, Production, and Transportation	US Energy Information Administration	Texas State Energy Profile	Report
Oil and Gas Extraction, Production, and Transportation	Texas Railroad Commission	Texas Oil & Gas Producers by Rank	Website
Oil and Gas Extraction, Production, and Transportation	Texas Office of Economic Development and Tourism	Texas Energy Industry Snapshot	Article
Renewables	The University of Texas at Austin	Geothermal Energy	Website
Renewables	CNET	Texas' Unique Energy Industry Is Helping the State Become a Renewables Leader	Article
Renewables	E.ON	E.ON Invests in 440 Megawatt Wind Farm in Texas	Article
Renewables	Texas Comptroller	Biomass Overview	Report
Renewables	Texas Comptroller	Hydroelectric Power Overview	Report
Food Processing	CRB Group	6 Innovative Food Processing Technologies	Article
Food Processing	Dairy Processing	GEA Opens New Food Processing Tech Center	Article
Food Processing	Austin Technology Incubator	Food & Agtech	Website
Food Processing	Texas Office of Economic Development and Tourism	Texas Manufacturing Industry	Article
Livestock Processing	WAFB9	New Innovative Cattle Feed Being Donated to North Texas	Article
Livestock Processing	Inven	Top 22 Meat Processing Companies in Texas	Article
Livestock Processing	Animal AgTech	16 Animal AgTech Innovators Transforming the Livestock Industry	Article
Livestock Processing	Texas Department of Agriculture	Marketing and International Trade	Website
Film, Music, and Culture	Native Instruments	9 Music Trends to See in 2024	Article
Film, Music, and Culture	Austin Monthly	This \$267 Million Movie and TV Studio Is Revitalizing the Texas Film Industry	Article
Film, Music, and Culture	Texas Monthly	The Future of Texas Film is \$200 Million Brighter	Article
Food Processing Food Processing Food Processing Food Processing Livestock Processing Livestock Processing Livestock Processing Livestock Processing Film, Music, and Culture Film, Music, and Culture Film, Music, and	CRB Group Dairy Processing Austin Technology Incubator Texas Office of Economic Development and Tourism WAFB9 Inven Animal AgTech Texas Department of Agriculture Native Instruments Austin Monthly	6 Innovative Food Processing Technologies GEA Opens New Food Processing Tech Center Food & Agtech Texas Manufacturing Industry New Innovative Cattle Feed Being Donated to North Texas Top 22 Meat Processing Companies in Texas 16 Animal AgTech Innovators Transforming the Livestock Industry Marketing and International Trade 9 Music Trends to See in 2024 This \$267 Million Movie and TV Studio Is Revitalizing the Texas Film Industry The Future of Texas Film is \$200 Million	Article Article Website Article

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Film, Music, and Culture	Texas Music Office	About the TMO	Website
Film, Music, and Culture	Texas Film Commission	Production Incentives Overview	Website
Hospitality and Tourism	Texas Monthly	The Future of Texas Film is \$200 Million Brighter	Article
Hospitality and Tourism	Texas Comptroller	Leisure and Hospitality Overview	Report
Hospitality and Tourism	Texas Office of Economic Development and Tourism	Event Trust Funds Program	Website
Information Technology and Artificial Intelligence	University of Texas at Austin	New Texas Center Will Create Generative AI Computing Cluster Among Largest of Its Kind	Report
Information Technology and Artificial Intelligence	Texas Department of Information Resources	Emerging Technologies: Artificial Intelligence Center of Excellence	Website
Information Technology and Artificial Intelligence	Texas Economic Development Corporation	Information and Computer Technology in Texas	Website
Agricultural Science & Technology	KXAN	'World's Largest Lettuce Greenhouse" Opens in Temple, Texas	Article
Agricultural Science & Technology	Texas Farm Bureau	John Deere Opens New Innovation Hub in Austin	Article
Agricultural Science & Technology	Austin Technology Incubator	Food & Agtech	Website
Biotechnology, Pharmaceuticals, and Medical Devices	RSM	Life Sciences Industry Outlook	Article
Biotechnology, Pharmaceuticals, and Medical Devices	Texas Office of Economic Development and Tourism	Biotechnology & Life Sciences	Article
Biotechnology, Pharmaceuticals, and Medical Devices	Texas Office of Economic Development and Tourism	Life Sciences in Texas	Article
Biotechnology, Pharmaceuticals, and Medical Devices	Texas Office of Economic Development and Tourism	Biotechnology & Life Sciences Industry Snapshot	Article
Industrial Chemical Products	Noah Chemicals	The Future of Chemical Manufacturing: Advancements in Technology and Innovation	Article
Industrial Chemical Products	Chemtex	Oilfield Chemicals Exploration & Production	Article
Industrial Chemical Products	Chemical Engineering News	New Avenues for Amplifying Chemistry Innovation in Texas	Article
Industrial Chemical Products	Texas Comptroller	Chemical Manufacturing Supply Chain	Report
Petroleum Refining	U.S. Energy Information Administration	Oil and Petroleum Products Explained	Article

Dataslavia Dafinina	Texas Office of Economic	Petroleum Refining & Chemical	A
Petroleum Refining	Development and Tourism	Products	Article
Plastics	City of Houston	Houston Recycling Collaboration	Article
Plastics	ExxonMobil	ExxonMobil Starts Operations at Large- Scale Advanced Recycling Facility	Article
Plastics	TPC INC	What is Urethane and How Is It Used Around the World Today?	Article
Business Services & Corporate Headquarters	Austin American-Stateman	Texas Leads Nation with 55 Companies on Annual Fortune 500 List	Article
Business Services & Corporate Headquarters	Texas Office of Economic Development and Tourism	Fortune 500 Companies in Texas	Article
Business Services & Corporate Headquarters	Office of the Texas Governor	Texas Leads the Nation As Home To The Most Fortune 500 Companies	Article
Business Services & Corporate Headquarters	Dallas Chamber	Major Companies and Headquarters	Article
Financial Services	PR Newswire	Comerica Bank Unveils Plans for Business & Innovation Hub in Frisco, Texas	Article
Financial Services	The University of Texas at San Antonio	UTSA establishes new hub to improve management of digital assets	Article
Financial Services	Texas Office of Economic Development and Tourism	Texas Financial Services Industry	Article
Financial Services	Texas Office of Economic Development and Tourism	Texas & Mexico Trade & FDI	Article
Metal Mining	Center for Strategic and International Studies	Elevating the Role of Critical Minerals for Development and Security	Article
Metal Mining	Texas Comptroller	Rare Earth Elements Supply Chain	Article
Metal Mining	Texas State Historical Association	Mineral Resources and Mining	Article
Metal Mining	Texas Almanac	Nonpetroleum Minerals	Article
Metal Mining	Bureau of Economic Geology	Metallic Ore Resources	Article
Metal Mining	University of Texas at Austin	New Mining Technology Uses CO2 as Tool to Access Critical Minerals	Article
Nonmetal Mining	Texas State Historical Association	Mineral Resources and Mining	Article
Nonmetal Mining	Houston Chronicle	West Texas Fracking Causes Such Demand for Sand that Mining Industry Has Gone Mobile to Produce it	Article
Transportation & Logistics	Texas Office of Economic Development and Tourism	Texas Trade and FDI	Report

Distribution and E- Commerce	Texas A&M University	Global Supply Chain Laboratory	Website
Distribution and E- Commerce	Borderplex Alliance	2025 Ascend Plan	Strategy
Distribution and E- Commerce	ITS Distribution	ITS Logistics Expands into Dallas-Fort Worth, Now Features 3 Million Square Feet of Total US Distribution Space	Article
Distribution and E- Commerce	Port Houston	E-Commerce Triggering Need For Distribution Centers Near Port Houston	Article
Distribution and E- Commerce	Warehouse Automation	Walmart to Scale Automated Facilities	Article
Transportation and Aviation Services	Authentic Texas	Aviation in Texas	Article
Transportation and Aviation Services	Texas Department of Transportation	The State of Highways in Texas	Report
Transportation and Aviation Services	Texas Comptroller	Texas' Ports of Entry: Economic Impact 2018	Report