

Medical Equipment

The medical equipment and supplies manufacturing industry (NAICS 3391) includes establishments that primarily produce surgical and medical instruments, surgical appliances and supplies, dental equipment and supplies, orthodontic goods, ophthalmic goods, dentures, and orthodontic appliances.



Texas Industry Totals

Firms	672
Employment	11,921
Average Annual Wage	\$51,324
Total Capital Investments	\$100 million
Value Added Per Employee	\$162,815
Value of Shipments	\$3.3 billion

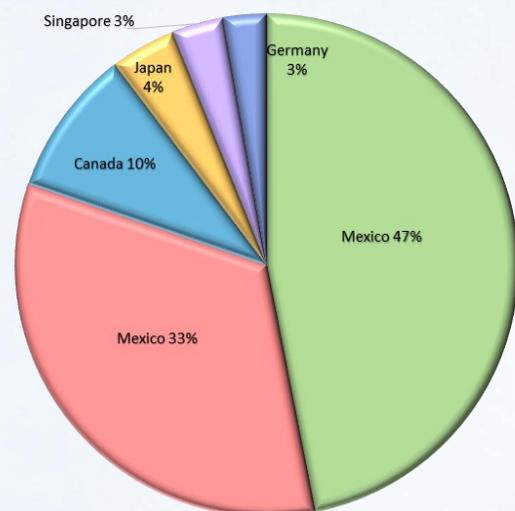
How Texas Ranks in the U.S.

All Employees	No. 6
Production Workers	No. 4
Value Added	No. 12
Value of Shipments	No. 9
Total Capital Investments	No. 7

Texas Exports

- Texas medical equipment exports in 2014 were valued at \$2.9 billion – up 22.69% from \$2.3 billion in 2013.
- In 2014, Miscellaneous Manufactured Commodities was Texas' 12th largest export sector.

Top Export Markets



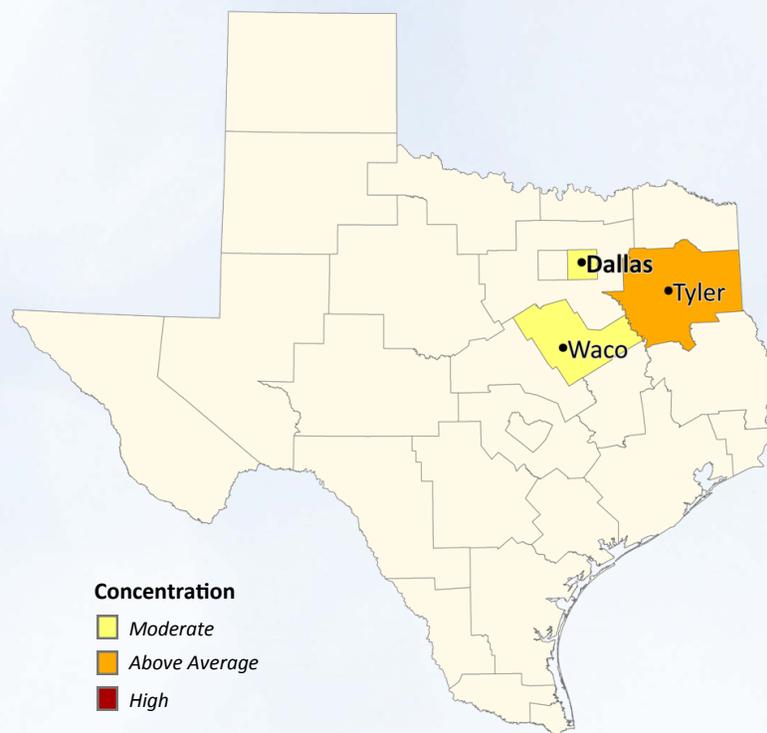
Sources: Texas Workforce Commission, U.S. Census Annual Survey of Manufactures, WISERTrade, Texas Manufacturers Register

Major Industry Employers in Texas

Company	Location(s)	Products
Alcon	Houston, Ft. Worth	Ophthalmic surgical kits & lens care products
Ethicon	San Angelo	Cardiovascular surgery & wound closure sutures
HVHC, Inc.	San Antonio, Schertz	Optical products
Hospira	Austin	Intravenous supplies
Allergan	Waco	Lens care products

Regional Concentrations

The map at right identifies the state's Workforce Development regions with above-average specializations in medical equipment and supplies manufacturing. The highlighted regions are not the only areas in Texas where workers in this sector can be found, but rather represent areas with the greatest concentrations relative to the size of the local labor force. This industry is particularly concentrated around Dallas, Waco, and in East Texas.



Recent Industry Trends

- Texas medical equipment industry annual wages decreased by 5.4% between Q3 2013 and Q3 2014.
- In March 2014, German prosthetics firm, Ottobock Healthcare, announced it will move its U.S. headquarters from Minneapolis, Minnesota to Austin, Texas. The project will create 110 jobs and \$4.6 million in investment in Texas.